

# 2016 1st QUARTER OPERATING REVIEW REPORT

GÜBRE FABRİKALARI TÜRK A. Ş.

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# I. INTRODUCTION

#### A. REPORTING PERIOD

01.01.2016 - 31.03.2016

#### **B. CORPORATE'S NAME**

Gübre Fabrikaları Türk Anonim Şirketi (Gübretaş)

#### C. TRADE REGISTER NUMBER

Gübre Fabrikaları T.A.Ş. is registered to the İstanbul Trade Registry with the registry number 47535.

#### D. CONTACT INFORMATION

## **HEADQUARTERS**

The address of our headquarters, which is registered to the trade registry, is "İstanbul Kadıköy Bora Sk. Nida Kule Göztepe İşm. No.1 K.12 (Bölüm: 42, 45) K. 30 - 31".

The telephone, fax, e-mail and web address of Gübretaş are as below:

Tel: +90 (216) 468 50 50

Fax: +90 (216) 407 10 11

E-mail address: <a href="mailto:gubretas.com.tr">gubretas.com.tr</a>

Web address: www.gubretas.com.tr

Also, the contact information of Yarımca production facilities and other regional offices are listed below;

#### YARIMCA PRODUCTION FACILITIES MANAGEMENT

Address: Gübretaş Yarımca Tesisleri 41740 Körfez / KOCAELİ

Phone: +90 (262) 528 46 40 Fax: +90 (262) 528 21 31

E-mail address: <a href="mailto:yarimca@gubretas.com.tr">yarimca@gubretas.com.tr</a>

#### TEKİRDAĞ REGIONAL OFFICE

Address: Turgut Mah. Ördeklidere Cad. No: 16/1 Tekirdağ

Phone: +90 (282) 262 76 50 / (282) 262 47 94 / (282) 262 84 39

Fax : +90 (282) 262 98 51



#### **ISKENDERUN REGIONAL OFFICE**

Address: Sarıseki Mah. E-5 Üzeri Cad. Port Center İş Merkezi, No:146 / 10-11 Sarıseki-

iskenderun/HATAY

Phone: +90 (326) 626 14 42 - 44 - 49 - 50

Fax : +90 (326) 626 14 50

#### **ANKARA REGIONAL OFFICE**

Address: Emek Mah. Kazakistan Cad. (4. Cadde) No: 139 Çankaya / ANKARA

Phone: +90 (312) 231 91 97 Fax: +90 (312) 231 92 99

#### **IZMIR REGIONAL OFFICE**

Address: Kırlar Mevkii Fatih Mah. Atatürk Cad. Helvacı / Aliağa - İZMİR

Phone: +90 (232) 627 91 59 Fax: +90 (232) 627 91 60

#### SAMSUN REGIONAL OFFICE

Address: Gübretaş Samsun Tesisleri Organize Sanayi Bölgesi Kızılırmak Cad. No: 7

Kutlukent - SAMSUN Phone: +90 (362) 266 40 10 Fax: +90 (362) 266 68 25

#### **DİYARBAKIR REGIONAL OFFICE**

Address: Kayapınar Mah. Urfa Yolu 3. km DİYARBAKIR

Phone: +90 (412) 251 12 46 - 251 15 46

Fax : +90 (412) 251 18 55

#### **ANTALYA REGIONAL OFFICE**

Address: Yeşilbahçe Mah. Portakal Çiçeği Bulvarı Kepez Mehmet Sitesi A Blok No:35 Kat:2

Daire: 8 Muratpaşa/ANTALYA

Phone: +90 (242) 311 43 73 - 83

Fax : +90 (242) 311 43 93





## **E. BOARD OF DIRECTORS**

Title	Name	Date of appointment
Chairman	Ayhan KARAYAMA	13.04.2016
Vice Chairman	Kazım ÇALIŞKAN	28.05.2015
Member	Hüsamettin GÜLHAN	13.04.2016
Member	Mahmut GÜNGÖR	13.04.2016
Executive Member	Ferhat ŞENEL	13.04.2016
Executive Member	Tahir OKUTAN	13.04.2016
Independent Member	Ali Yekta SUNAR	13.04.2016
Independent Member	Bahattin YILDIZ	13.04.2016
Independent Member	İsmet SU	13.04.2016

Members of the Board of Directors, which resigned during the period and after balance sheet date:

Title	Name	Date of Appointment	Date of Completion
Member	Selahattin AYDOĞAN	30.12.2014	29.02.2016
Chairman	İrfan GÜVENDİ	17.12.2014	03.03.2016
Executive Member	Şükrü KUTLU	23.02.2015	12.04.2016
Member	Adem DANIŞIK	05.01.2015	13.04.2016
Member	Veli ALTUNKAŞ	05.01.2015	13.04.2016
Member	Ali Erdem SAATÇİ	29.02.2016	13.04.2016
Independent Member	Prof. Dr. Nuh BOYRAZ	16.04.2015	13.04.2016
Independent Member	Av. Dr. Cahit SULUK	16.04.2015	13.04.2016
Independent Member	Hasan SEZER	16.04.2015	13.04.2016

The members of Board have the rights which are speficied in Articles of Association and Turkish Commercial Code.

# F. TOP MANAGEMENT

Title	Name	Date of appointment	
General Manager	Ferhat ŞENEL	12.04.2016	
Deputy General Manager - Finance	remat Sener	09.02.2004	
Deputy General Manager - Sales & Marketing	Tahir OKUTAN	20.01.2006	
Deputy General Manager - Supply Chain Management	Dr. Şenol DUMAN	08.01.2015	
Deputy General Manager - Facilities and Investments	Dr. Mahmut KARAMAN	04.02.2015	





Members of Top Management, which resigned during the period:

Title	Name	Date of Appointment	Date of Completion	
General Manager	Şükrü KUTLU	23.02.2015	12.04.2016	

## **G. CAPITAL STRUCTURE**

As of 31.03.2016 authorized capital of the company is 1.000.000.000 TRY and issued capital is 334.000.000 TRY.

**Tablo 1: CAPITAL STRUCTURE** 

Shareholders	Share Amount -TRY	Share %
Central Union of Turkish Agricultural Credit Cooperatives	253.684.606,88	75,95
Other	80.315.393,12	24,05
Total	334.000.000,00	100,00

## H. AFFILIATES AND SUBSIDIARIES

**Table 2: SUBSIDIARIES** 

Company Name	Share %
Razi Petrochemical Co.	48,88

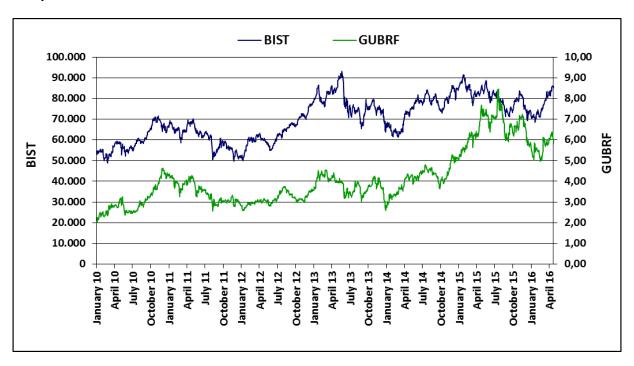
**Table 3: AFFILIATES** 

Company Name	Share %
Negmar Denizcilik Yatırım A.Ş.	40,00
Tarkim Bitki Koruma San. ve Tic. A.Ş.	40,00
Tarnet Tar. Kre.Bil .Hiz.San Tic .A.Ş.	17,00
İmece Tahmil Temizlik ve Güvenlik Hizmetleri A.Ş.	15,00

# **≈**GÚBRETAS

### PERFORMANCE OF THE STOCK

**Graph 1: PERFORMANCE OF THE STOCK** 



# II. GÜBRE FABRİKALARI T.A.Ş. ACTIVITIES

#### A. PRODUCTION

Gübretaş produced 18.500 tons of TSP, 148.456 tons of compound fertilizers and a total of 166.956 tons in the first three months of 2016. In addition, 2.850 tons of liquid and powder fertilizers were produced.

Solid fertilizer production increased by 20,55% and liquid-powder production also increased by 84,51% in 2016 compared to 2015. Total fertilizer production including solid, liquid and powder increased by 21,26% in 2016 compared to 2015.

Some of the products were used as raw material in the production process. Capacity utilisation rate was 78,80% in the first three months of 2016.

**Table 4: PRODUCTION BY GROUP-TON** 

Production	2016/3	2015/3	Change
Solid Fertilizer	166.956	138.492	20,55%
Liquid - Powder Fertilizer	2.850	1.545	84,51%
GRAND TOTAL	169.806	140.037	21,26%



## **B. SALES AND PURCHASES**

Our Company sold 722.641 tons of solid, 9.035 tons of liquid and powder fertilizers in the first three months of 2016. In the first three months of 2015, 599.573 tons of solid, 5.747 tons of liquid and powder fertilizers were sold.

The sales increased by 20,53% in the first three months of 2016, compared to the same period of the year before.

The volume of purchases was 259.021 tons in the first three months of 2015, and it increased by 47,24% to 381.377 tons in first three months of 2016. There has not been any export in the first three months of 2016, while it was 1.575 tons in the same period of 2015.

Table 5: SALES, IMPORT AND DOMESTIC PURCHASES-TON

	2016/3	2015/3	Change
Domestic Purchases	32.174	53.870	-40,27%
Import	349.203	205.151	70,22%
Total Purchases	381.377	259.021	47,24%
Sales	722.641	599.573	20,53%

**Table 6: SALES BY PRODUCT GROUPS-TON** 

Solid Chemical Fertilizer	2016/3	2015/3	Change
COMPOUND	212.116	158.030	34,23%
AN	183.319	140.836	30,16%
UREA	144.805	130.374	11,07%
CAN	103.058	83.103	24,01%
AS	49.231	54.374	-9,46%
DAP	28.195	31.078	-9,28%
Other	1.917	1.778	7,82%
Total Solid Fertilizer	722.641	599.573	20,53%
Total Liquid - Powder Fertilizer	9.035	5.747	57,10%
Grand Total	731.676	605.320	20,87%



### **C. INVESTMENTS**

In Turkish operations, our company spent 9.651.368 TRY for capital expenditure in the first quarter of 2015, while this figure was 6.182.093 TRY in the same period of 2016.

## **D. ADMINISTRATIVE ACTIVITIES**

#### **Number of Personnel**

Our number of personel increased by 23,11% to 538 persons in the first three months of 2016.

## **Training Activities**

Training activities are aimed at developing managerial, personal and professional capabilities of the staff. A total of 4.302 hours of educational activities with the participation of 118 employees were carried out in the first three months of 2016.

# III. RAZİ PETROCHEMICAL CO. ACTIVITIES

#### A. PRODUCTION

In the first quarter of 2016, 376.294 tons of fertilizer and fertilizer raw materials were produced in Razi Petrochemical Co. and its subsidiary Arya Phosphoric Jonoub Co., capacity utilization rate was 41,34%.

Table 7: RAZİ PETROCHEMICAL CO. PRODUCTION-TON

Product	2016/3	2015/3	Change	Capacity	2016/3 CUR
Ammonia	154.233	204.080	-24,43%	1.336.000	46,18%
Urea	67.070	77.338	-13,28%	594.000	45,16%
Sulphur	62.949	77.586	-18,87%	508.000	49,57%
Sulphuric Acid	54.990	64.284	-14,46%	627.000	35,08%
Phosphoric Acid	18.626	17.070	9,12%	126.000	59,13%
DAP	18.426	27.281	-32,46%	450.000	16,38%
Total	376.294	467.639	-19,53%	3.641.000	41,34%



### **B. SALES**

In the first three months of 2016, 287.777 tons of fertilizer were sold and 295.703.155 TRY of revenue were achieved in Razi Petrochemical Co. and its subsidiary Arya Phosphoric Jonoub Co. Razi Petrochemical Co. exported 184.064 tons and sold 103.714 tons in the domestic market in the first three months of 2016. Share of export in total sales was 64%.

Table 8: RAZİ PETROCHEMICAL CO. SALES-TON

Product	2016/3	2015/3	Change
Ammonia	107.041	152.731	-29,92%
Urea	105.616	101.069	4,50%
Sulphur	38.455	32.851	17,06%
DAP	22.513	22.857	-1,51%
Phophoric Acid	8.078	11.368	-28,94%
Sulphuric Acid	6.074	11.298	-46,24%
Total	287.777	332.174	-13,37%

## **C. INVESTMENTS**

In Iran operations, our company spent 3.645.902 TRY for capital expenditure in 2015, while this figure was 5.455.709 TRY in 2016.

## IV. HIGHLIGHTS OF OUR 1ST QUARTER OPERATIONS

### **Turkey Operations**

Highlights about our Turkey operations in the 1st quarter of 2016 are as below;

• Increase in consumption: In January 2016, VAT rate in fertilizer sector was first reduced to %1 and then considered as an exception. Related with the exception of a possible reduction, it was observed that demand was deferred in 4th quarter of 2015, especially in nitrogen based fertilizers and then this deferred demand was realised as sales after the beginning of 2016. With the VAT exception, the increasing purchasing power of farmers is expected to affect Turkey consumption positively.



 Appreciation of TRY: Contrary to the rapid depreciation at the beginning of 2015, the stability of TL had a detractive effect in our financial expenses.

## **Iran Operations**

Highlights about our Iran operations in the 1st quarter of 2016 are as below;

- **Decrease in ammonia production:** In the 1st quarter, related with the improvement works, there was a 45-day-long halt in production in one of our ammonia plants. After the improvement, higher and more efficient production became possible.
- **Profitability:** Sales level decreased in parallel with the decrease in production. As an addition to that, profitability decreased with the declining product prices.





# **V. FINANCIAL STRUCTURE**

# A. BALANCE SHEET ASSETS-TRY

ASSETS	31 March 2016	31 December 2015
Current Assets	1.713.521.204	2.015.222.364
Cash and Cash Equivalents	414.580.069	364.409.394
Financial Investments	7.490.813	7.720.146
Trade Receivables	399.614.366	387.125.926
- Trade receivables from related parties	87.466.031	135.955.617
- Other trade receivables	312.148.335	251.170.309
Other Receivables	222.534.524	193.773.614
- Other receivables from related parties	459.623	228.630
- Other receivables	222.074.901	193.544.984
Inventories	615.528.273	958.089.021
Prepaid expenses	48.271.905	54.210.898
Current tax assets	189.533	387.155
Other Current Assets	5.311.721	49.506.210
Fixed Assets	1.568.964.401	1.612.334.138
Financial Investments	38.412.512	39.504.710
Other receivables	143.472.233	158.434.667
- Other receivables from related parties	90.548.418	102.902.884
- Other receivables from third parties	52.923.815	55.531.783
Investments Valued by Equity Method	7.988.711	8.581.263
Investment Properties	14.266.000	14.266.000
Tangible Fixed Assets	1.136.263.481	1.157.908.601
Intangible Fixed Assets	162.811.843	168.679.210
intaligible likea / 33ct3		
- Goodwill	162.340.501	168.244.294
•	162.340.501 471.342	168.244.294 434.916
- Goodwill		
- Goodwill - Other intangible assets	471.342	434.916



# **B. BALANCE SHEET LIABILITY-TRY**

LIABILITIES	31 March 2016	31 December 2015
Short-term Liabilities	1.730.058.291	1.709.229.510
Financial Liabilities	684.592.847	919.798.706
Short-term portion of long-term borrowings	35.128.124	36.809.807
Trade payables	446.598.594	517.380.539
- Trade payables to related parties	12.074.122	3.706.743
- Other trade payables to third payables	434.524.472	513.673.796
Payables for Employment Termination Benefits	18.254.611	16.622.317
Other Payables	379.103.627	45.040.111
Deferred Incomes	19.690.522	32.648.994
Current Tax Liabilities	52.917.631	53.257.524
Short-term provisions	93.772.335	87.671.512
- Short-term provisions for employee benefits	14.343.486	19.438.117
- Provisions for payables	79.428.849	68.233.395
Long-term Liabilities	283.475.597	304.108.890
Long-term borrowings	103.167.209	119.304.435
Provisions for employee benefits	146.554.963	152.525.000
Deferred tax liabilities	33.753.425	32.279.455
EQUITY CAPITAL	1.268.951.717	1.614.218.102
Equities of Parent Company	1.075.827.107	1.053.708.261
Paid-in Capital	334.000.000	334.000.000
Value Appreciation Funds	262.570.832	262.570.832
Foreign Currency Adjustments	-84.261.754	-74.870.622
Translation reserve belongs to investment valued	-12.539.692	-13.780.834
by equity method Restricted Reserves From Profit	20.700.200	20.700.200
	39.708.380	39.708.380
- Legal Reserves	38.325.728	38.325.728
- Gains from fixed asset sales	1.382.652	1.382.652
Previous Years Profit / (Loss)	506.080.505	416.698.169
Net Period Profit / (Loss)	30.268.836	89.382.336
Minority Shares	193.124.610	560.509.841
TOTAL LIABILITIES	3.282.485.605	3.627.556.502



# **C. INCOME STATEMENT-TRY**

CONTINUING OPERATIONS	31 March 2016	31 March 2015
Sales (net)	985.811.635	911.985.491
Costs of Sales (-)	(860.304.879)	(705.935.603)
GROSS PROFIT	125.506.756	206.049.888
Administrative Expenses (-)	(19.537.790)	(17.759.648)
Marketing, Sales and Distribution Expenses (-)	(58.565.785)	(52.633.692)
Other Operating Incomes	52.331.502	103.272.670
Other Operating Expenses (-)	(45.174.046)	(126.183.527)
OPERATION PROFIT/(LOSS)	54.560.637	112.745.691
Income from investing activities	-	657.431
Shares in Profit/Loss of Investments Valued by Equity Method	(1.034.038)	(4.300.691)
OPERATING PROFIT/LOSS BEFORE FINANCE EXPENSE	53.526.599	109.102.431
Finance Expenses (-)	(22.280.280)	8.083.124
PRE-TAX PROFIT / LOSS FROM CONTINUING OPERATIONS	31.246.319	117.185.555
Total Tax Income / Expense (-)	2.432.289	(2.148.605)
- Period Tax Income / Expense (-)	(1.223.583)	(7.339.096)
- Deferred Tax Income / Expense(-)	3.655.872	5.190.491
PERIOD PROFIT/ (LOSS)	33.678.608	115.036.951
PERIOD PROFIT/ (LOSS)	33.678.608	115.036.951
Distribution of Period Profit / (Loss)		
Minority Shares	3.409.772	82.217.551
Parent Company's Shares	30.268.836	32.819.399
Earnings / (Loss) Per Share (kr)	0,091	0,098





### VI. CORPORATE GOVERNANCE PRINCIPLES COMPLIANCE REPORT

In accordance with Communiqué on Corporate Governance, which is numbered II-17.1 and published by Capital Markets Board in 3.1.2014, within the first three months of 2016 covering the dates of 1.1.2016 - 31.3.2016, the following works have been realized by the Company in order to be compliant with the principles issued in the related communique:

- 1. About the fertilizer sales which will be realized by our Company, Gübre Fabrikaları T.A.Ş, within the year of 2016 to the related party, Central Union of Turkish Agriculture Credit Cooperatives, the conclusion part of the Board of Directors' report which was prepared due to the Article 10 under the heading of Common and Continuous Transactions of Communiqué on Corporate Governance numbered II-17.1 was submitted for public information on January 28, 2016.
- 2. Regarding to the article 11/1 of Corporate Governance Communiqué, Investor Relations Department prepared "Investor Relations 2015 Operating Report" related to activities within the year of 2015, and submitted it for the Board's information.
- 3. Regarding to the article 2.1.3, under the title of "Public Disclosure and Transparency", in Corporate Governance Principles, which are stated in the Annex-1 of the Corporate Governance Communiqué, our disclosure of 2015 financial statements excluding footnotes was announced in the Public Disclosure Platform both in Turkish and English.





### VII. EVENTS AFTER BALANCE SHEET DATE

- 1. 64<sup>th</sup> Ordinary General Meeting of Gübretaş, belonging to financial year 2015, has been carried out at company headquarters (Merdivenköy Mahallesi Bora Sokak No: 1 Nida Kule İş Merkezi Göztepe, Kadıköy / İstanbul) in 13<sup>th</sup> April, 2016, 10:00 am.
- 2. In the 64<sup>th</sup> Ordinary General Meeting, it has been decided with the majority of shares that 33.400.000 TRY from the distributable profit resulting from 2015 operations and defined according to the Dividend Communique Series II No:19-1, will be distributed to our shareholders as cash starting with July 29, 2016 and remaining 54.312.334,16 TRY after allocating of the 2<sup>nd</sup> composition of legal reserves, 1.670.000 TRY, will be added to extraordinary reserves.
- 3. Mr. Şükrü KUTLU, the board member and general manager of our company has resigned from his aforementioned duties as of April 12, 2016. With the resolution of the board dated April 12, 2016, Mr. Ferhat Şenel, Deputy General Manager of the Company, was appointed as acting General Manager after resignation of Mr. Şükrü Kutlu, General Manager of the Company.



### VIII. CONCLUSION

#### DEAR SHAREHOLDERS,

169.806 tons of various types of chemical fertilizer has been produced at our facilities in the first three months of 2016. 381.377 tons of fertilizers and raw materials, which start with nitrogenous fertilizers that cannot be produced in our facilities and is consumed heavily in our country, are procured from domestic and foreign markets. On the other hand, 722.641 tons of solid, 9.035 tons of liquid and powder fertilizers has been sold in the first three months of 2016. Net sale revenues realized as 718.530.346 TRY.

Also 376.294 tons of fertilizer and fertilizer raw materials have been produced, 295.703.155 TRY sale revenues has been realized by the sale of 287.777 tons of fertilizer and fertilizer raw material in our affiliated company Razi Petrochemical Co.

Our company reached to 985.811.635 TRY consolidated sales revenue. Beside, by adding 860.304.879 TRY cost of goods sold, 78.103.575 TRY operation expenses, 7.157.456 TRY net effect of other operating expenses-income, 1.034.038 TRY shares in loss of investments valued by equity method and 22.280.280 TRY financial expenses; 31.246.319 TRY profit realized before tax. 33.678.608 TRY consolidated profit occured after deducting 3.655.872 TRY deferred tax income and 1.223.583 TRY current period tax. 30.268.836 TRY profit to shareholders has occured after deducting 3.409.772 TRY shares of minority shareholders.

We would kindly like to ask you to evaluate the results mentioned above regarding our first three months of 2016 activities.

Best Regards,
BOARD OF DIRECTORS

# Gübre Fabrikaları Türk Anonim Şirketi

Interim condensed consolidated financial statements for the period January 1 – March 31, 2016

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# Interim consolidated statement of financial position as of 31 March 2016 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Unaudited	Audited
	Notes	31 March 2016	31 December 2015
ASSETS			
Current assets:			
Cash and cash equivalents	4	414.580.069	364.409.394
Financial investments		7.490.813	7.720.146
Trade receivables			
<ul> <li>Trade receivables from related parties</li> </ul>	16	87.466.031	135.955.617
<ul> <li>Trade receivables from third parties</li> </ul>	6	312.148.335	251.170.309
Other receivables			
<ul> <li>Other receivables from related parties</li> </ul>	16	459.623	228.630
<ul> <li>Other receivables from third parties</li> </ul>	7	222.074.901	193.544.984
Inventories	8	615.528.273	958.089.021
Prepaid expenses		48.271.905	54.210.898
Assets related to the current period taxes		189.533	387.155
Other current assets		5.311.721	49.506.210
Total current assets		1.713.521.204	2.015.222.364
Nam assument acceptan			
Non-current assets:		20 442 542	20 504 740
Financial investments		38.412.512	39.504.710
Other receivables	16	00 540 440	400 000 004
- Other receivables from related parties	16 7	90.548.418 52.923.815	102.902.884
- Other receivables from third parties	,	7.988.711	55.531.783
Investments valued by equity method			8.581.263
Investment properties	9	14.266.000 1.136.263.481	14.266.000
Property, plant and equipment	9	1.130.203.401	1.157.908.601
Intangible assets	10	162 240 504	160 044 004
-Goodwill	10	162.340.501 471.342	168.244.294
-Other intangible assets	10	_	434.916
Prepaid expenses Deferred tax assets		22.066.874 43.682.747	20.020.062
Deletied tax assets		43.002.747	44.939.625
Total non-current assets		1.568.964.401	1.612.334.138
Total assets		3.282.485.605	3.627.556.502
10141 455415		3.202.403.003	3.027.330.302

The interim condensed consolidated financial statements for the year ended 31 March 2016 have been approved by the Board of Directors on 6 May 2016.

# Interim consolidated statement of financial position as of 31 March 2016 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Unaudited	Audited
	Notes	31 March 2016	31 December 2015
LIABILITIES			
Current liabilities:			
Short term borrowings	5	684,592,847	919.798.706
Current portion of long-term borrowings	5	35.128.124	36.809.807
Trade payables	3	00.120.124	30.003.007
- Trade payables to related parties	16	12.074.122	3.706.743
- Trade payables to third parties	6	434.524.472	513.673.796
Employee benefit obligations	J	18.254.611	16.622.317
Other payables			.0.022.0
- Other payables to third parties	7	379.103.627	45.040.111
Deferred income	-	19.690.522	32.648.994
Current income tax liability		52.917.631	53.257.524
Short-term provisions			
- Short-term provisions for employee benefits		14.343.486	19.438.117
- Other short term provisions	12	79.428.849	68.233.395
'			
Total current liabilities		1.730.058.291	1.709.229.510
Non-current liabilities:			
Long-term borrowings	5	103.167.209	119.304.435
Long-term provisions	3	103.107.203	119.304.433
- Long-term provisions for employee benefits		146,554,963	152.525.000
Deferred tax liability		33.753.425	32.279.455
Deletted tax hability		33.733.423	32.279.433
Total non-current liabilities		283.475.597	304.108.890
Total liabilities		2.013.533.888	2.013.338.400
Shareholders' equity:			
0		224 222 222	004.000.000
Share capital		334.000.000	334.000.000
Accumulated other comprehensive income / expense not			
to be reclassified to profit or loss		262 570 022	000 570 000
- Revaluation gains/losses		262.570.832	262.570.832
Accumulated other comprehensive income / expense to			
be reclassified to profit or loss - Foreign currency translation reserve		(84.261.754)	(74 970 622)
Translation reserve belongs to investment valued by		(04.201.734)	(74.870.622)
equity method		(12.539.692)	(13.780.834)
Restricted reserves			
- Legal reserves		38.325.728	38.325.728
- Real estate sales gain to be added to capital		1.382.652	1.382.652
Retained earnings		506.080.505	416.698.169
Net income		30.268.836	89.382.336
Equity attributable to equity holders of the parent		1.075.827.107	1.053.708.261
Non-controlling interests		193.124.610	560.509.841
Total shareholders' equity		1.268.951.717	1.614.218.102
	<u> </u>		
Total liabilities and equity		3.282.485.605	3.627.556.502

# Interim consolidated statement of profit or loss and other comprehensive income as of 31 March 2016 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Unaudited 1 January –	Unaudited
	Notes	31 March 2016	1 January – 31 March 2015
Sales	13	985.811.635	911.985.491
Cost of sales (-)	13	(860.304.879)	(705.935.603)
Gross profit		125.506.756	206.049.888
General and administrative expense (-)		(19.537.790)	(17.759.648)
Marketing, selling and distribution expense (-)		(58.565.785)	(52.633.692)
Other operating income	14	52.331.502	103.272.670
Other operating expenses (-)	14	(45.174.046)	(126.183.527)
Operating profit		54.560.637	112.745.691
Income/(expense) from investment activities		-	657.431
Profit / (loss) from investments accounted by equity method		(1.034.038)	(4.300.691)
Financial income / (expense) before operating profit		53.526.599	109.102.431
Financial income / (expense)		(22.280.280)	8.083.125
Profit before tax from continuing operations		31.246.319	117.185.556
- Current period tax income / (expense)		(1.223.583)	(7.339.096)
- Deferred tax income / (expense)		3.655.872	5.190.491
Total tax income / (expense)		2.432.289	(2.148.605)
Net profit		33.678.608	115.036.951
Distribution of income for the period:			
Non-controlling interests		3.409.772	82.217.552
Attributable to equity holders of the parent		30.268.836	32.819.399
Other Comprehensive Income:		33.678.608	115.036.951
·			
Items to be reclassified to profit or loss		(40 044 040)	00 000 004
Changes in currency translation differences		(19.211.813)	80.909.091
Changes in currency translation differences from investments accounted by equity method		1.241.142	-
Other comprehensive income / (expense)		(17.970.671)	80.909.091
Total comprehensive income		15.707.937	
Total comprehensive income		15.101.931	195.946.042
Distribution of total comprehensive income		, <u>,</u>	
-Non-controlling interests		(6.410.909)	123.578.279
-Equity holders of the parent		22.118.846	72.367.763
Earnings per share	15	0,091	0,098

## Gübre Fabrikaları Türk Anonim Şirketi

# Interim consolidated statement of changes in equity as of 31 March 2016 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Items not to be reclassified to profit or loss		reclassified to or loss			Retained	d earnings			
	Share capital	Revaluation reserves	Changes in currency translation differences from investments accounted by equity method	Foreign currency translation reserve	Restricted reserves	Real estate sales gain to be added to capital	Retained earnings	Net profit for the period	Equity attributable to equity holders of the parent	Non- controlling interests	Total equity
1 January 2015	334.000.000	209.923.776	-	(125.735.921)	16.700.000	1.382.652	249.900.199	94.713.933	780.884.639	345.121.739	1.126.006.378
Transfer to retained earnings Dividend paid to non-controlling interest Total comprehensive income		:	:	4.037.767	:	- - -	94.713.933 - -	(94.713.933) - 19.235.907	23.273.674	(223.329.375) 53.543.154	(223.329.375) 76.816.828
31 March 2015	334.000.000	209.923.776	-	(121.698.154)	16.700.000	1.382.652	344.614.132	19.235.907	804.158.313	175.335.518	979.493.831
1 January 2016	334.000.000	262.570.832	(13.780.834)	(74.870.622)	38.325.728	1.382.652	416.698.169	89.382.336	1.053.708.261	560.509.841	1.614.218.102
Transfer to retained earnings Dividend paid to non-controlling interest Total comprehensive income	:	:	- - 1.241.142	(9.391.132)	:	:	89.382.336 - -	(89.382.336) - 30.268.836	- - 22.118.846	(360.974.322) (6.410.909)	(360.974.322) 15.707.937
31 March 2016	334.000.000	262.570.832	(12.539.692)	(84.261.754)	38.325.728	1.382.652	506.080.505	30.268.836	1.075.827.107	193.124.610	1.268.951.717

# Interim consolidated statement of cash flows as of 31 March 2016 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

Manual			Unaudited	Unaudited
Cash flows from operating activities   Profit from continuing operations   33.678.608   115.036.951   Adjustments to reconcile net profit/gloss) for the period   20.008.0091   16.831.839   11.971.868   (20.11) / 10.950 on equity investments   20.008.0091   20.0091			•	
Profit from continuing operations   33.678.608   115.038.951   Adjustments to reconcile in the profit/(icss) for the period   1.0		Notes		
Adjustments to reconcile net profit/(loss) for the period	Cash flows from operating activities		2016	2015
Depreciation and amorization expense (3n) (3n) (18.381.839   11.971.868   Retirement pay provision, early retirement pay liability and vacation payment (3ain) (3a) (3a) (3a) (3a) (3a) (3a) (3a) (3a	Profit from continuing operations		33.678.608	115.036.951
(Gain) / loss on equity investments         1.034.038         4.300.0801           Retirement pay provision, early retirement pay liability and vacation payment liability         11.328.733         17.188.638           Foreign exchange (income) / expense         2.08.14.864         (1.913.558)           Foreign exchange (income) / expense         9.10         466.724         (466.718)           Foreign currency translation reserves         0.404.399         2.648.09           Current year tax (income) / expense         4.046.399         2.648.09           Cash flows from the operating activities before changes in the assets and liabilities in working capital (net):         1.51.23.403         75.987.421           Increase / decrease in trade receivables in the receivables in the receivables in the receivables in the receivables in the receivables in the receivables in the receivables in the receivables in the receivable in the receivables in the receivable in the receivab				
Retirement pay provision, early retirement pay liability and vacation payment liability         11.328.733         17.188.466         (1.913.558)         (1.913		9,10		
Isiability			1.034.038	4.300.691
Interest (Income) / expense   20.81 4,864   1.19.3.558)   Porting expange (Income) / expense   1.821.746   48.471.175   Profit (I/toss) on sale of plant, property and equipment   9,10   466.724   468.709   (36.781.759)   Deforeign currency translation reserves   2.044.04.399   2.648.409   2.			44 220 722	47 400 400
Foreign exchange (income)   expense   18.1746   48.471.715   7001ft / (1080s) as ale of plant, property and equipment   9,10   (466.724)   (466.128)   (36.781.758)   26.48.409   26.48.				
Profit   (loss) on sale of plant, property and equipment   9,10				,
Foreign currency translation reserves   4.046.399   2.648.409   2.048.409		9.10		
Deferred financial income / expense         4.046.399         2.648.409           Current year tax (income) / expense         (2.432.289)         2.148.605           Cash flows from the operating activities before changes in the assets and liabilities         86.657.214         162.604.740           Changes in working capital (net):         Increase / decrease in trade receivables         (15.123.403)         78.997.421           Increase / decrease in trade receivables         (15.793.476)         12.364.393           Increase / decrease in inventories         344.560.748         (23.199.864)           Other current / non-current assets and liabilities         (72.193.381)         (28.585.61)           Increase / decrease in trade payables         (72.193.381)         (28.585.61)           Increase / decrease in trade payables         (72.352.294)         4.585.713           Increase / decrease in other payables         (27.352.293)         6.901.679           Increase / decrease in other payables         (27.352.292)         6.901.679           Increase / decrease in other payables         (10.813.11)         343.611.723         424.592.754           Increase / decrease in other payables         (10.813.12)         32.307.821)         (13.286.474)           Payment termination Indeminty         (13.430.659)         (13.430.659)         (13.286.752)		-,	-	,
Cash flows from the operating activities before changes in the assets and liabilities   Changes in working capital (net):   Changes in working capital (net):			4.046.399	
and liabilities         86.657.214         162.604.740           Changes in working capital (net):         Increase / decrease in trade receivables         (15.123.403)         78.987.421           Increase / decrease in interest receivables         (13.788.476)         12.364.393           Increase / decrease in inventories         342.560.748         115.765.289           Other current / non-current assets and liabilities         44.1447         (23.99.864)           Increase / decrease in trade payables         (72.193.381)         (285.566)           Increase / decrease in trade payables         16.32.294         (40.604.627)           Increase in prepaid expenses         3.89.2181         53.147.300           Increase / decrease in other payables         (27.352.292)         6.901.679           Increase / decrease in debt provisions         6.100.823         54.327.136           Cash flows from the operations after the changes in working capital         343.511.723         424.592.754           Taxes paid         (1.081.312)         (32.307.821)         17.202.72           Payment termination Indeminty         (13.430.659)         (10.242.450)           Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities         9,10         (11.725.042)         (13.286.474)	Current year tax (income) / expense		(2.432.289)	2.148.605
Changes in working capital (net):         (15.123.403)         78.997.421           Increase / decrease in trade receivables         (15.123.403)         78.997.421           Increase / decrease in inter receivables         (13.798.476)         12.364.393           Increase / decrease in internotires         342.560.748         11.5765.299           Other current / non-current assets and liabilities         44.194.487         (23.199.864)           Increase / decrease in trade payables         (72.193.31)         (285.856)           Employee benefit obligations         1.632.294         4.585.143           Deferred income         (12.958.472)         (40.604.627)           Increase / decrease in prepaid expenses         3.892.181         53.147.300           Increase / decrease in other payables         (27.352.292)         6.901.679           Increase / decrease in other payables         (3.20.07.821)         53.247.736           Increase / decrease in other payables         (3.20.07.821)         424.592.754           Taxes paid         (1.081.312)         (32.307.821)           Payment termination Indeminty         (13.430.659)         (10.242.450)           Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities:         (25.461.651)         (4.568.541)     <			00.057.044	400 004 740
Increase / decrease in trade receivables	and liabilities		86.657.214	162.604.740
Increase / decrease in other receivables   13.798.476   12.364.393   10.7652.50,748   11.5765.299   Other current / non-current assets and liabilities   44.194.487   (23.199.864)   Increase / decrease in investments   44.194.487   (23.199.864)   Increase / decrease in intrade payables   (72.193.381)   (28.8.856)   Employee benefit obligations   1.632.294   4.585.143   Deferred income   (12.958.472)   (40.604.627)   (40.607.627)   (40.6			,, <b>,</b> ,	
Increase / decrease in inventories				
Other current/ non-current assets and liabilities         44.194.487 (28.198.64) (28.58.64) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (285.856) (72.193.381) (72.986.472) (40.604.627) (10.609.6				
Increase / decrease in trade payables   (72.193.381)   (285.856, 143   1632.294   4.585.143   1632.294   4.585.143   1632.294   4.585.143   162.295   162.				
Employee benefit obligations         1,832,294 (4,585,143)         4,585,143 (40,604,627)         (40,604,627) (40,604,627)         (40,604,627)         (40,604,627)         (40,604,627)         (40,604,627)         (5,901,679)				
Deferred income Increase in prepaid expenses Increase in prepaid expenses Increase in other payables Increase / decrease in other payables Increase / decrease in other payables Increase / decrease in other payables Increase / decrease in debt provisions         (27.352.292) 6.901.679 6.901.679 6.901.679           Cash flows from the operations after the changes in working capital         343.611.723 424.592.754           Taxes paid Payment termination Indeminty         (10.81.312) (13.430.659) (10.242.450)           Cash flow regarding investment activities         329.099.752 382.042.483           Investment activities:           Cash outflows from the purchases of property, plant and equipment and intangible assets         9,10 11.725.042 (13.286.474) 460.709         (13.286.474) 460.709           Proceeds from sales of property, plant and equipment payments for the capital increases in investments valued by the Equity Method         1 1.321.531 7.690.360         (4.568.541) 64.568.541           Cash flows from investment activities         (9.786.662) (9.703.946)         (9.703.946)           Financing activities:           Proceeds from financial borrowings         (254.846.515) (130.003.371) 1.913.558           Interest collected         1 48.031 1.913.558           Interest paid         (20.962.895) 24.619.057           Cash flows from financing activities         (275.661.379) (103.470.756)           Cash gine in pledge cash and cash equivalents         50.170.675 268.867.782				
Name				
Increase / decrease in other payables   Increase / decrease in debt provisions   Increase / decrease in debt provisions   Increase / decrease in debt provisions   Increase / decrease in debt provisions   Increase / decrease in debt provisions   Increase / decrease in debt provisions   Increase / Increase				
Increase / decrease in debt provisions         6.100.823         54.327.136           Cash flows from the operations after the changes in working capital         343.611.723         424.592.754           Taxes paid Payment termination Indeminty         (1.081.312) (32.307.821) (10.242.450)         (32.307.821) (10.242.450)           Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities:         239.099.752         382.042.483           Cash outflows from the purchases of property, plant and equipment and intangible assets         9,10 (11.725.042) (13.286.474) (13.286.474)         (13.286.474) (40.709           Payments for the capital increases in investments valued by the Equity Method         1.321.531         7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         (254.846.515)         (130.003.371) (130.003.3				
Taxes paid Payment termination Indeminty         (1.081.312) (32.307.821) (10.242.450)           Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities:         State of the capital increases of property, plant and equipment and intangible assets         9,10 (11.725.042) (13.286.474)         (13.286.474) (40.709)           Payments for the capital increases in investments valued by the Equity Method         9,10 (4.568.541) (4.568.541)         616.849 (4.568.541) (4.568.541)         7.690.360           Cash flows from investment activities         (9.786.662) (9.703.946)         (9.703.946)         (9.786.662) (9.703.946)           Financing activities:         (254.846.515) (130.003.371) (130.003.371) (100.003.3				
Payment termination Indeminty         (13.430.659)         (10.242.450)           Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities:         Cash outflows from the purchases of property, plant and equipment and intangible assets         9,10         (11.725.042)         (13.286.474)           Proceeds from sales of property, plant and equipment Payments for the capital increases in investments valued by the Equity Method         - (4.568.541)         - (4.568.541)           Cash proceeds about financial investments         1.321.531         7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         (254.846.515)         (130.003.371)           Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Cash flows from the operations after the changes in working capital		343.611.723	424.592.754
Payment termination Indeminty         (13.430.659)         (10.242.450)           Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities:         Cash outflows from the purchases of property, plant and equipment and intangible assets         9,10         (11.725.042)         (13.286.474)           Proceeds from sales of property, plant and equipment Payments for the capital increases in investments valued by the Equity Method         - (4.568.541)         - (4.568.541)           Cash proceeds about financial investments         1.321.531         7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -			(4.004.040)	(00.00=.004)
Cash flow regarding investment activities         329.099.752         382.042.483           Investment activities:         329.099.752         382.042.483           Cash outflows from the purchases of property, plant and equipment intangible assets         9,10         (11.725.042)         (13.286.474)           Proceeds from sales of property, plant and equipment Proceeds from sales of property, plant and equipment Proceeds from the capital increases in investments valued by the Equity Method         -         (4.568.541)         -         (4.568.541)         -         <			` ,	,
Investment activities:         3,10 (11.725.042)         (13.286.474)           Cash outflows from the purchases of property, plant and equipment intangible assets         9,10 (11.725.042)         (13.286.474)           Proceeds from sales of property, plant and equipment Payments for the capital increases in investments valued by the Equity Method         - (4.568.541)           Cash proceeds about financial investments         1.321.531         7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4 (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4 364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Payment termination indeminty		(13.430.659)	(10.242.450)
Cash outflows from the purchases of property, plant and equipment intangible assets         9,10         (11.725.042)         (13.286.474)           Proceeds from sales of property, plant and equipment Payments for the capital increases in investments valued by the Equity Method         -         (4.568.541)         -         (4.568.541)         7.690.360           Cash proceeds about financial investments         (9.786.662)         (9.703.946)           Financing activities:         (9.786.662)         (9.703.946)           Financing activities:         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Cash flow regarding investment activities		329.099.752	382.042.483
intangible assets         9,10         (11.725.042)         (13.286.474)           Proceeds from sales of property, plant and equipment         9,10         616.849         460.709           Payments for the capital increases in investments valued by the Equity Method         -         (4.568.541)         -         (4.568.541)         7.690.360           Cash proceeds about financial investments         (9.786.662)         (9.703.946)           Financing activities:         (9.786.662)         (9.703.946)           Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Investment activities:			
Transpire assets   1.72.3.042	Cash outflows from the purchases of property, plant and equipment and	0.40		
Payments for the capital increases in investments valued by the Equity Method         - (4.568.541)           Cash proceeds about financial investments         1.321.531         7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4 (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4 364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	intangible assets		(11.725.042)	(13.286.474)
Method Cash proceeds about financial investments         - (4.568.541) 7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         - (254.846.515)         (130.003.371)           Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4 (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4 364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Proceeds from sales of property, plant and equipment	9,10	616.849	460.709
Cash proceeds about financial investments         1.321.531         7.690.360           Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         Proceeds from financial borrowings Interest collected         (254.846.515)         (130.003.371)           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4 (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4 364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -				(4 = 22 = 44)
Cash flows from investment activities         (9.786.662)         (9.703.946)           Financing activities:         Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4 (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4 364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -			4 004 504	,
Financing activities:           Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Cash proceeds about financial investments		1.321.531	7.690.360
Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Cash flows from investment activities		(9.786.662)	(9.703.946)
Proceeds from financial borrowings         (254.846.515)         (130.003.371)           Interest collected         148.031         1.913.558           Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4         (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4         364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -	Financing activities:			
Interest paid         (20.962.895)         24.619.057           Cash flows from financing activities         (275.661.379)         (103.470.756)           Change in pledge cash and cash equivalents         4 (7.466.009)         -           Net change in cash and cash equivalents         50.170.675         268.867.782           Cash and cash equivalents as of January 1         4 364.409.394         462.850.161           Foreign currency translation difference         6.518.964         -			(254.846.515)	(130.003.371)
Cash flows from financing activities (275.661.379) (103.470.756)  Change in pledge cash and cash equivalents 4 (7.466.009)  Net change in cash and cash equivalents 50.170.675 268.867.782  Cash and cash equivalents as of January 1 4 364.409.394 462.850.161  Foreign currency translation difference 6.518.964	Interest collected		148.031	1.913.558
Change in pledge cash and cash equivalents  4 (7.466.009)  Net change in cash and cash equivalents  50.170.675 268.867.782  Cash and cash equivalents as of January 1  4 364.409.394 462.850.161  Foreign currency translation difference  6.518.964	Interest paid		(20.962.895)	24.619.057
Net change in cash and cash equivalents  Cash and cash equivalents as of January 1  4 364.409.394 462.850.161  Foreign currency translation difference  6.518.964  -	Cash flows from financing activities		(275.661.379)	(103.470.756)
Cash and cash equivalents as of January 14364.409.394462.850.161Foreign currency translation difference6.518.964-	Change in pledge cash and cash equivalents	4	(7.466.009)	-
Cash and cash equivalents as of January 14364.409.394462.850.161Foreign currency translation difference6.518.964-	Net change in cash and cash equivalents		50.170.675	268,867,782
Foreign currency translation difference 6.518.964 -				
	·	4	304.409.394	402.850.161
Cash and cash equivalents as of March 31         4         407.114.060         731.717.943	Foreign currency translation difference		6.518.964	-
	Cash and cash equivalents as of March 31	4	407.114.060	731.717.943

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 1- GROUP'S ORGANIZATION AND NATURE OF OPERATIONS

Gübre Fabrikaları T.A.Ş. and its subsidiaries (altogether referrred to as "the Group") are composed of three subsidiaries and two associates. Gübretaş, established in 1952, operates in the field of production and marketing of chemical fertilizers.

The Company performs the majority of its operations together with Türkiye Tarım Kredi Kooperatifleri Merkez Birliği. The registered head Office is in Istanbul and the information about the locations of the other production facilities and offices are summarised here below:

Operational units	Operation details		
Yarımca Facilities Directorate	Production / Port facilities / Storage		
İzmir Regional Office	Sales-marketing / Liquid-powder fertilizer production / Storage		
Samsun Regional Office	Sales-marketing / Storage		
İskenderun Regional Office	Sales-marketing / Port facilities / Storage		
Tekirdağ Regional Office	Sales-marketing / Storage		
Ankara Regional Office	Sales-marketing		
Diyarbakır Regional Office	Sales-marketing		
Antalya Regional Office	Sales-marketing		

The number of employees of the Company and its subsidiaries for the year ended 31 March 2016 is 1.676 (31 December 2015 - 1.613)

24,05% of the shares of the Company are traded in the Istanbul Stock Exchange and is registered to the Capital Market Board (CMB).

The shareholders who hold 10% and above of the Company are listed here below:

	31 Mar	ch 2016	31 December 2015		
Name	Share %	Share amount	Share %	Share amount	
Türkiye Tarım Kredi Kooperatifleri Merkez Birliği Other	75,95% 24,05%	253.684.607 80.315.393	75,95% 24,05%	253.684.607 80.315.393	
Total	100,00%	334.000.000	100,00%	334.000.000	

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 1- GROUP'S ORGANIZATION AND NATURE OF OPERATIONS (Continued)

#### **Subsidiaries**

Gübretaş has invested in Razi Petrochemical Co., which is located in Iran and operates in the production and sales of fertilizer and fertilizer raw materials on May 24, 2008. The share of Gübretaş in the capital of Razi as of the date of balance sheet is 48,88% (December 31, 2014: 48,88). Razi is considered subsidiary because Gübretaş has the right to select and nominate three of the five member Company Board of Razi. Also, it has the controlling power in the operational management of Razi.

At 2010 year end, Razi has established Raintrade Petrokimya ve Dış Ticaret A.Ş. ("Raintrade") in Turkey in order to conduct its sales activities outside Iran. Raintrade has commenced its operations in April 2011. Razi has 100% share in Raintrade; therefore the Group has an indirect ownership of 48,88% in Raintrade.

In 2012, Razi Petrochemical Co. has purchased 87,5% of Arya Phosphoric Jonoob Co., which operates in the same region and has a production facility with an annual production capacity of 126.000 tons of phosphoric acid. In 2013, Razi has purchased the remaining 12,5% of the shares and fully owns Arya Phosphoric Jonoob Co. Consequently, Arya Phosphoric Jonoob Co has become the subsidiary of Razi Petrochemical Co. The Group's indirect ownership is 48,88%.

The Company and its Subsidiaries together will be referred to as "the Group"

#### **Associates**

On June 30, 2008, the Company has invested in Negmar Denizcilik Yatırım A.Ş., operating in sea transportation. As of the balance sheet date, the participation percentage is 40% (31 December 2015: 40%).

On April 13, 2009, the Company has invested in Tarkim Bitki Koruma Sanayi ve Ticaret A.Ş. (Tarkim), operating in the production and sales of agricultural pesticide in Turkey. As of the balance sheet date, the participation percentage is 40% (31 December 2015: 40%).

#### Financial assets available for sale

Other than its associates and subsidiaries, the Group has invested in İmece Prefabrik Yapı Tarım Makineleri Temizlik ve Güvenlik Hizmetleri Tic. A.Ş. and Tarnet Tarım Kredi Bilişim ve İletişim Hizmetleri A.Ş. in Turkey with shares of 15% of 17% respectively that are the associates of its controlling shareholder.

#### The approval of the financial statements:

The interim condensed consolidated financial statements have been approved by the Board of Directors and instructed to be issued on May 6, 2016. The General Assembly has the power to amend the financial statements.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

#### 2.1. Basis of Presentation

#### **Applied Financial Reporting Standards**

The Company and its subsidiaries located in Turkey record and prepare their statutory books and statutory financial statements in line with the Turkish Commercial Code and accounting principles stated by the tax legislation. The associate company in Iran keeps its books and accounting entries as per the Iranian legislation in the currency of Iranian rial (IRR).

The accompanying condensed consolidated financial statements of the Group have been prepared in accordance with the communiqué numbered II-14,1 "Communiqué on the Principles of Financial Reporting In Capital Markets" (the Communiqué) announced by Public Oversight Accounting and Auditing Standards Authority of Turkey ("POA") on 13 June 2013 which is published on Official Gazette numbered 28676 in order to comply with Turkish Accounting Standards / Turkish Financial Reporting Standards and interpretations prepared in compliance with international standards. These standards are updated in parallel to the changes made in International Financial Reporting Standards (IFRS).

The companies are free to prepare their interim financial statements either as full set or in condensed form as per the Turkish accounting standard no: 34 - "interim financial reporting". In this regard, the Group has selected to prepare interim consolidated financial statements. Therefore, these interim condensed and consolidated financial statements should be evaluated together with the consolidated financial statements of the Group as of December 31, 2015.

The interim condensed consolidated financial statements have been prepared with historical cost principal excluding the revaluation of land and buildings presented in property plant and equipment and investment properties. In the calculation of the historical cost, the fair value of the amount paid for the assets are generally considered.

#### Going concern

The Group has prepared its condensed consolidated financial statements considering the going concern concept.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Functional currency**

The financial statements of the entities of the Group are presented in local currencies (functional currency) of the economic zones they operate in. All of the financial position and operational results of the entities are presented in Turkish Lira (TL) which is functional currency of the Company and presentation currency of the condensed consolidated financial statements.

The functional currency of the subsidiary in Iran is Iranian Rial (IRR). In accordance with IAS 21 Effects of the Changes in Foreign Exchange Rates, during consolidation, the assets and liabilities of the subsidiaries of the Group in foreign countries are converted into TL using the parity as of the balance sheet date.

Income and expense items are converted into TL using the average conversion rates realized in the related period. The exchange differences occurred as a result of application of the closing and average rates are followed under the equity in the foreign currency translation reserve account. The translation differences occurred is recorded as income or expense at the end of the operation period. Currency translation differences resulted from closing and average rate usage is accounted under currency translation difference under equity. These translation differences are booked as income or loss at the period operations end.

The conversion rates used are as follows:

	31 March 2016		31 Marcl	31 March 2015		31 December 2015	
Currency	Period End	Period Average	Period End	Period End	Period End	Period End	
IRR / TL	0,00009364	0,0000974	0,0000929	0,0000889	0,0000965	0,00009371	

## 2.2. Changes in Turkish Financial Reporting Standards (TFRS)

## The new standards, amendments and interpretations

The accounting policies adopted in preparation of the interim condensed consolidated financial statements as at 31 March 2016 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of 1 January 2016. The effects of these standards and interpretations on the Group's financial position and performance have been disclosed in the related paragraphs.

# i) The new standards, amendments and interpretations which are effective as at January 1, 2016 are as follows:

#### IFRS 11 Acquisition of an Interest in a Joint Operation (Amendment)

IFRS 11 is amended to provide guidance on the accounting for acquisitions of interests in joint operations in which the activity constitutes a business. This amendment clarifies that the acquirer of an interest in a joint operation in which the activity constitutes a business, as defined in IFRS 3 Business Combinations, to apply all of the principles on business combinations accounting in IFRS 3 and other IFRSs except for those principles that conflict with the guidance in this IFRS. In addition, the acquirer shall disclose the information required by IFRS 3 and other IFRSs for business combinations. The amendments did not have an impact on the financial position or performance of the Group.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

i) The new standards, amendments and interpretations which are effective as at January 1, 2016 are as follows: (Continued)

# IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)

The amendments to IAS 16 and IAS 38, have prohibited the use of revenue-based depreciation for property, plant and equipment and significantly limiting the use of revenue-based amortisation for intangible assets. The amendments did not have an impact on the financial position or performance of the Group.

#### IAS 16 Property, Plant and Equipment and IAS 41 Agriculture (Amendment) - Bearer Plants

IAS 16 is amended to provide guidance that bearer plants, such as grape vines, rubber trees and oil palms should be accounted for in the same way as property, plant and equipment in IAS 16. Once a bearer plant is mature, apart from bearing produce, its biological transformation is no longer significant in generating future economic benefits. The only significant future economic benefits it generates come from the agricultural produce that it creates. Because their operation is similar to that of manufacturing, either the cost model or revaluation model should be applied. The produce growing on bearer plants will remain within the scope of IAS 41, measured at fair value less costs to sell. The amendment is not applicable for the Group and did not have an impact on the financial position or performance of the Group.

#### IAS 27 Equity Method in Separate Financial Statements (Amendments to IAS 27)

IASB issued an amendment to IAS 27 to restore the option to use the equity method to account for investments in subsidiaries and associates in an entity's separate financial statements. Therefore, an entity must account for these investments either:

- At cost
- · In accordance with IFRS 9,

Or

Using the equity method defined in IAS 28

The entity must apply the same accounting for each category of investments. The amendment is not applicable for the Group and did not have an impact on the financial position or performance of the Group.

# IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments)

Amendments issued to IFRS 10 and IAS 28, to address the acknowledged inconsistency between the requirements in IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is contributed to an associate or a joint venture, to clarify that an investor recognises a full gain or loss on the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture. The gain or loss resulting from the re-measurement at fair value of an investment retained in a former subsidiary should be recognised only to the extent of unrelated investors' interests in that former subsidiary. The amendment is not applicable for the Group and did not have an impact on the financial position or performance of the Group.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# IFRS 10, IFRS 12 and IAS 28: Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 and IAS 28)

Amendments issued to IFRS 10, IFRS 12 and IAS 28, to address the issues that have arisen in applying the investment entities exception under IFRS 10 Consolidated Financial Statements. The amendment is not applicable for the Group and did not have an impact on the financial position or performance of the Group.

#### IAS 1: Disclosure Initiative (Amendments to IAS 1)

Amendments issued to IAS 1. Those amendments include narrow-focus improvements in the following five areas: Materiality, Disaggregation and subtotals, Notes structure, Disclosure of accounting policies, Presentation of items of other comprehensive income (OCI) arising from equity accounted investments. These amendments did not have significant impact on the notes to the interim condensed consolidated financial statements of the Group.

#### Annual Improvements to IFRSs - 2012-2014 Cycle

IASB issued, Annual Improvements to IFRSs 2012-2014 Cycle. The document sets out five amendments to four standards, excluding those standards that are consequentially amended, and the related Basis for Conclusions. The standards affected and the subjects of the amendments are:

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations – clarifies that changes in methods of disposal (through sale or distribution to owners) would not be considered a new plan of disposal, rather it is a continuation of the original plan

- IFRS 7 Financial Instruments: Disclosures clarifies that i) the assessment of servicing contracts that includes a fee for the continuing involvement of financial assets in accordance with IFRS 7; ii) the offsetting disclosure requirements do not apply to condensed interim financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report
- IAS 19 Employee Benefits clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located
- IAS 34 Interim Financial Reporting clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the interim financial report

These amendments did not have any impact on the financial position or performance of the Group.

#### ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the interim condensed consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the condensed consolidated financial statements and disclosures, when the new standards and interpretations become effective.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## ii) Standards issued but not yet effective and not early adopted (Continued)

#### IFRS 15 Revenue from Contracts with Customers

The IASB issued IFRS 15 Revenue from Contracts with Customers. The new five-step model in the standard provides the recognition and measurement requirements of revenue. The standard applies to revenue from contracts with customers and provides a model for the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., the sale of property, plant and equipment or intangibles). IFRS 15 effective date is 1 January 2018, with early adoption permitted. Entities will transition to the new standard following either a full retrospective approach or a modified retrospective approach. The modified retrospective approach would allow the standard to be applied beginning with the current period, with no restatement of the comparative periods, but additional disclosures are required. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

#### Clarifications to IFRS 15 'Revenue from Contracts with Customers' (Amendment)

IASB has published final clarifications to IFRS 15 in April 2016. The amendments address three of the five topics identified (identifying performance obligations, principal versus agent considerations, and licensing) and provide some transition relief for modified contracts and completed contracts. The amendments are effective for annual reporting periods beginning on or after 1 January 2018. Earlier application is permitted. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

### IFRS 9 Financial Instruments - Final standard (2014)

The IASB published the final version of IFRS 9 Financial Instruments. The final version of IFRS 9 brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 is built on a logical, single classification and measurement approach for financial assets that reflects the business model in which they are managed and their cash flow characteristics. Built upon this is a forward-looking expected credit loss model that will result in more timely recognition of loan losses and is a single model that is applicable to all financial instruments subject to impairment accounting. In addition, IFRS 9 addresses the so-called 'own credit' issue, whereby banks and others book gains through profit or loss as a result of the value of their own debt falling due to a decrease in credit worthiness when they have elected to measure that debt at fair value. The Standard also includes an improved hedge accounting model to better link the economics of risk management with its accounting treatment. IFRS 9 is effective for annual periods beginning on or after 1 January 2018. However, the Standard is available for early application. In addition, the own credit changes can be early applied in isolation without otherwise changing the accounting for financial instruments. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

#### **IFRS 16 Leases**

The IASB has published a new standard, IFRS 16 'Leases'. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Lessor accounting however remains largely unchanged and the distinction between operating and finance leases is retained. IFRS 16 supersedes IAS 17 'Leases' and related interpretations and is effective for periods beginning on or after January 1, 2019, with earlier adoption permitted if IFRS 15 'Revenue from Contracts with Customers' has also been applied. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised Losses (Amendments)

The IASB issued amendments to IAS 12 Income Taxes. The amendments clarify how to account for deferred tax assets related to debt instruments measured at fair value. The amendments clarify the requirements on recognition of deferred tax assets for unrealised losses, to address diversity in practice. These amendments are to be retrospectively applied for annual periods beginning on or after 1 January 2017 with earlier application permitted. However, on initial application of the amendment, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. If the Company/Group applies this relief, it shall disclose that fact. The Group is in the process of assessing the impact of the amendments on financial position or performance of the Group.

#### IAS 7 'Statement of Cash Flows (Amendments)

The IASB issued amendments to IAS 7 'Statement of Cash Flows'. The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. The improvements to disclosures require companies to provide information about changes in their financing liabilities. These amendments are to be applied for annual periods beginning on or after 1 January 2017 with earlier application permitted. When the Company/Group first applies those amendments, it is not required to provide comparative information for preceding periods. The Group is in the process of assessing the impact of the amendments on financial position or performance of the Group.

#### 2.3 Basis of consolidation

- a) Consolidated financial statements have been prepared in accordance with principles stated on consolidated financial statements for the period ended 31 March 2016 and include financial statements of Gübretaş and its Subsidiaries.
- b) As of 31 March 2016, there are no changes in voting rights or proportion of effective interest on Subsidiaries that are subject to consolidation from the information stated on consolidated financial statements for the year ended 31 December 2015.

The statement of financial position and statement of comprehensive income of the subsidiaries are consolidated on a line-by-line basis and the carrying value of the investment held by the Company is eliminated against the related equity. Intercompany transactions and balances between the Company and its subsidiaries are eliminated on consolidation. The cost of and the dividends arising from, shares held by the Company in its subsidiaries are eliminated from equity and income for the year, respectively.

c) The Group's significant interest in affiliates is accounted for with equity method. Affiliates accounted by equity method are presented in consolidated statement of financial position with additions or deductions of changes on share of the Group on net assets of the affiliate and with deduction of provisions for the decline in the value. The comprehensive income statement presents shares of financial results of the Group's affiliates. The changes of the amount, not reflected on income or loss of the affiliate, on the equity of the affiliate can requisite an adjustment on the net book value of the affiliate in proportion of the Group's share. The share of the Group from these changes is directly accounted under the Group's equity.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2.3 Basis of consolidation (Continued)

- d) Other investments in which the Group has interest below 20%, or over which the Group does not exercise a significant influence, or which are immaterial, are classified as available-for-sale. Available-for-sale investments that do not have a quoted market price in active markets and whose fair value cannot be measured reliably are carried at cost less any provision for diminution in value.
- e) The non-controlling shareholders' share of the net assets and results for the period for the subsidiaries are classified separately in the consolidated statement of financial position and statements of comprehensive income as non-controlling interest.

#### 2.4 Summary of significant accounting policies

Condensed consolidated financial statements for the period ended 31 March 2016, have been prepared in compliance with IAS 34, the IFRS standard on interim financial reporting. Furthermore, condensed consolidated financial statements as of 31 March 2016 have been prapered appliying accounting policies which are consistent with the accounting policies used for the preparation of consolidated financial statements for the year ended 31 December 2015. Thus, these condensed consolidated financial statements must be evaluated together with the consolidated financial statements for the year ended 31 December 2015.

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### **NOTE 3 - SEGMENT REPORTING**

Group started to implement TFRS 8 Operating Segments as of 1 January 2009, and operation departments were designated based on internal reports regularly reviewed by the competent authority of making decision on Group's activities.

Group's competent authority of making decision reviews the results and activities based on geographical divisions in order to make decision on resources to be allocated to departments and evaluate the performance of these departments. The company operates in Turkey; whereas Razi, a subsidiary, operates in Iran.

The company undertakes chemical fertilizer production sales throughout Turkey. Razi Company on the other hand, performs the production and sales of chemical fertilizer raw materials.

Since Company management evaluates operation results and performance through financial statements prepared in accordance with TAS, TAS financial statements are used to prepare reports by departments.

The distribution of segment assets and liabilities pertaining to the periods ending on 31 March 2016 and 31 December 2015 is as follows:

			Consolidation	
	Turkey	Iran	Adjustments	Total
Assests	31 March 2016	31 March 2016	31 March 2016	31 March 2016
Current assets	708.682.041	1.118.069.779	(113.230.616)	1.713.521.204
Non-current assets	1.087.155.892	750.659.234	(268.850.725)	1.568.964.401
Total assests	1.795.837.933	1.868.729.013	(382.081.341)	3.282.485.605
Liabilities				
Short term liabilities	964.751.165	1.199.209.561	(433.902.435)	1.730.058.291
Long term liabilities	112.107.194	171.368.403	` -	283.475.597
Equities	718.979.574	498.151.048	51.821.095	1.268.951.717
Total liabilities	1.795.837.933	1.868.729.012	(382.081.340)	3.282.485.605

			Consolidation	
	Turkey	Iran	Adjustments	Total
	31 December	31 December	31 December	31 December
Assests	2015	2015	2015	2015
Current assets	1.012.177.945	1.143.571.734	(140.527.315)	2.015.222.364
Non-current assets	1.083.652.046	788.935.617	(260.253.525)	1.612.334.138
Total assests	2.095.829.991	1.932.507.351	(400.780.840)	3.627.556.502
Liabilities				
Short term liabilities	1.290.213.915	547.987.185	(128.971.590)	1.709.229.510
Long term liabilities	127.425.543	176.683.347	-	304.108.890
Equities	678.190.533	1.207.836.819	(271.809.250)	1.614.218.102
Total liabilities	2.095.829.991	1.932.507.351	(400.780.840)	3.627.556.502

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### **NOTE 3 -SEGMENT REPORTING (continued)**

The distribution of income statements by segments for the periods ending on 31 March 2016 and 31 March 2015 is as follows:

			Consolidation	
	Turkey	Iran	Adjustments	Total
Operating income	1 January 2016	1 January 2016	1 January 2016	1 January 2016
	31 March 2016	31 March 2016	31 March 2016	31 March 2016
Salos (Not)	718.530.346	295.703.155	(28.421.866)	985.811.635
Sales (Net) Cost of sales (-)			28.421.866	
	(635.958.589)	(252.768.156)	20.421.000	(860.304.879)
Gross profit	82.571.757	42.934.999	-	125.506.756
Marketing, selling and	(31.356.600)	(27.209.185)	-	(58.565.785)
distribution expense (-)	(0. 470.000)	(40.004.000)		(40 507 700)
General and administrative expense (-)	(9.472.862)	(10.064.928)	-	(19.537.790)
Other operating income /	7 522 242	(2.072.000)	4 606 402	7 457 456
	7.533.343	(2.072.080)	1.696.193	7.157.456
expense (-)(net) Operating profit	49.275.638	3.588.806	1.696.193	54.560.637
	49.275.030	3.300.000	1.090.193	34.360.637
Income / (expense) from investments	346.881.871	-	(346.881.871)	-
Profit / (loss) from investments accounted by equity method	(1.034.038)	-	-	(1.034.038)
Operation profit before financial				
income / (expense)	395.123.471	3.588.806	(345.185.678)	53.526.599
Financial income / (expense)	(24.786.982)	2.506.702	-	(22.280.280)
Profit before tax	370.336.489	6.095.508	(345.185.678)	31.246.319
Tax expense	-	(1.223.583)	-	(1.223.583)
Deferred tax income / (expense)	1.857.399	1.798.473	-	3.655.872
Profit / (loss) for the period	372.193.888	6.670.398	(345.185.678)	33.678.608
			Consolidation	
	Turkey	Iran	Adjustments	Total
	1 January 2015	1 January 2015	1 January 2015	1 January 2015
Operating income	31 March 2015	31 March 2015	31 March 2015	31 March 2015
	31 Walti 2013	31 Walti 2013	31 March 2013	31 Walti 2013
Sales	534.197.318	450.488.360	(72.700.187)	911.985.491
Cost of sales (-)	(470.175.762)	(308.460.028)	72.700.187	(705.935.603)
Gross profit	64.021.556	142.028.332		206.049.888
Marketing, selling and distribution				
expense (-)	(27.824.641)	(24.809.051)	-	(52.633.692)
General and administrative expense	(4.000.405)	(40,000,400)		(47.750.040)
(-)	(4.663.485)	(13.096.163)	-	(17.759.648)
Other operating income / expense (-)	(53.892.492)	30.418.133	-	(23.474.360)
Operating profit	(22.359.062)	134.541.251	-	112.182.189
Income / (expense) from investments	23.319.661	-	(22.098.727)	1.220.934
Profit / (loss) from investments	(4 200 601)		,	(4.300.691)
accounted by equity method	(4.300.691)	-	-	(4.300.091)
Operation profit before financial income / (expense)	(3.340.093)	134.541.251	(22.098.727)	109.102.431
Financial income / (expense)	(25.767.478)	33.850.603	-	8.083.124
Profit before tax	(29.107.571)	168.391.853	(22.098.727)	117.185.555
Tax expense	-	(7.339.096)	-	(7.339.096)
Deferred tax income / (expense)	5.404.256	(213.765)	-	5.190.491
Profit / (loss) for the period	(23.703.315)	160.838.993	(22.098.727)	115.036.951
	(		,	

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### **NOTE 3 -SEGMENT REPORTING (continued)**

#### Investment expenditures:

Investment expenditures pertaining to segment assets for the periods ending on 31 March 2016 and 31 March 2015 are as follows:

	1 January - 31 March 2016	1 January – 31 March 2015
Gubre Fabrikaları T.A.Ş. Razi Petrochemical Co. and its subsidiary	6.269.333 5.455.709	9.651.368 3.645.902
Total	11.725.042	13.297.270

#### Depreciation and amortization:

Depreciation and amortization expenditures pertaining to segment assets for the periods ending on 31 March 2016 and 31 March 2015 are as follows:

	1 January - 31 March 2016	1 January – 31 March 2015
Gubre Fabrikaları T.A.Ş. Razi Petrochemical Co. and its subsidiary	3.689.084 13.142.755	1.739.322 10.232.546
Total	16.831.839	11.971.868

#### **NOTE 4 - CASH AND CASH EQUIVALENTS**

	31 March 2015	31 December 2015
Oash as head	600 040	074 700
Cash on hands	689.018	274.762
Bank	404.791.443	362.244.428
- demand deposits	6.950.870	161.740.581
- time deposits	397.840.573	200.503.847
Other cash equivalents(**)	9.099.608	1.890.204
Total	414.580.069	364.409.394
Pledge cash and cash equivalents (*)	(7.466.009)	-
Cash and cash equivalents at the		
statement of cash flow	407.114.060	364.409.394

<sup>(\*)</sup> As of 31 March 2016, pledge cash and cash equivalents include 7.466.009 TL, which is related with the letters of credit opened by Raintrade.

<sup>(\*\*)</sup> As of 31 March 2016 and 31 December 2015, other cash equivalents consist of Gübretaş's receivables from the sales by credit card.

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 4 - CASH AND CASH EQUIVALENTS (continued)

### **Time Deposits**

As of March 31, 2016 and December 31, 2015 the maturity of time deposits are less then 3 months and values with effective interest method are a below:

## Time Deposits (TL):

Interest Rate (%)	Maturity	31 December 2015
10	January 2016	1.600.373
		1.600.373

# **Time Deposits (Foreign Currency):**

				31 March 2016
Interest Rate (%)	Maturity	Currency	Foreign currency amount	Amount in TL
Libor + 0,5	April 2016	EUR	132.188	424.074
10 - 22	April 2016	Mil. IRR	1.770.847	165.813.546
1,33 – 1,93	April - May 2016	USD	81.740.295	231.602.953
Total				397.840.573

			31	December 2015
Interest Rate (%)	Maturity	Currency	Foreign currency	Amount in TL
(70)			amount	
Libor + 0,5	January 2016	EUR	152.515	484.632
20 - 22	January 2016	Mil. IRR	93.767	9.048.687
1,90 - 2,10	January 2016	USD	65.129.370	189.370.155
Total				100 002 474
Total				198.903.474

### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### **NOTE 5 – FINANCIAL BORROWINGS**

As of March 31, 2016 and December 31, 2015, details of short and long term borrowings are as follows:

	31 March 2016	31 December 2015
Short term borrowings	684.592.847	919.798.706
Short term portion of long term borrowings	35.128.124	36.809.807
Total	719.720.971	956.608.513
Short and long term borrowings	31 March 2016	31 December 2015
Payable within 1 year	719.720.971	956.608.513
Payable within 1 – 5 years	103.167.209	119.304.435
Total	822.888.180	1.075.912.948

## a) Short term borrowings and short term portion of long term borrowings

As of March 31, 2016 details of short term borrowings and short term portion of long term borrowings are as follows:

### **Bank Loans:**

Currency	Maturity	Average effetive annual Interest Rate (%)	Original Amount	Amount in TL
EUR TL	April - July 2016 April - June 2016	3,40 12.80 - 13.50	10.949.822 510.706.546	35.128.124 510.706.546
Total		,		545.834.670

## Other Finansal Borrowings (\*):

Currency	Maturity	Average effetive annual Interest Rate (%)	Original Amount	Amount in TL
EUR	April 2016	Libor + 0,5	54.202.270	173.886.301
Total				173.886.301

### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## NOTE 5 - FINANCIAL BORROWINGS (continued)

As December 31, 2015 details of short term borrowings and short term portion of long term borrowings are as follows:

#### Bank Loans:

Currency	Maturity	Average effective annual Interest Rate (%)	Original Amount	Amount in TL
EUR	lanuary July 2016	2.40	11 504 154	26 900 907
	January - July 2016	3,40	11.584.154	36.809.807
USD	January - February 2016	2,30 - 3,10	60.349.446	175.472.050
TL	January - December 2016	12,75 - 13,00	570.382.162	570.382.162
Total				782.664.019

## Other Finansal Borrowings (\*):

Currency	Maturity	Average effective annual Interest Rate (%)	Original Amount	Amount in TL
EUR	January 2016	Libor+0,5	54.740.840	173.944.494
Total				173.944.494

<sup>(\*)</sup> Other financial payable amounts that take place within the short and long-term financial borrowings show the payable amount which was taken from NPC as the previous owner of Razi Petrochemical Co. prior to privatization.

# b) Long term borrowings

	31 March 2016	31 December 2015
Long term bank loans (Gübretaş)	103.167.209	119.304.435
Total	103.167.209	119.304.435

As March 31, 2016 details of long term borrowings are as follows:

### **Bank Loans:**

Currency	Maturity	Average effective annual Interest Rate (%)	Original Amount	Amount in TL
EUR	January 2020	3,40	32.158.352	103.167.209
Total				103.167.209

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## NOTE 5 - FINANCIAL BORROWINGS (continued)

As December 31, 2015 details of long term borrowings are as follows:

#### Bank Loans:

Currency	Maturity	Average effective annual Interest Rate (%)	Original Amount	Amount in TL
EUR	January 2020	3,4	37.545.454	119.304.435
Total				119.304.435

### **NOTE 6 - TRADE RECEIVABLES AND PAYABLES**

#### Short term trade receivables:

	31 March 2016	31 December 2015
Trade receivables Notes receivables	289.333.709 355.740	226.906.125 125.380
Receivables from National Petrochemical Company ("NPC") (Razi)	26.824.695	28.504.613
Trade receivables from third parties (gross)	316.514.144	255.536.118
Allowance for doubtful receivables (-)	(4.365.809)	(4.365.809)
Trade receivables from third parties (net)	312.148.335	251.170.309

Group allocates provisions for doubtful receivables in case the receivables which are considered to be doubtful being without security and having a risk of collection.

The details of the Group's regarding the doubtful receivables and allowances allocated regarding these receivables are as follows:

Overdue following the maturity	31 March 2016	31 March 2015		
More than 9 months	4.365.809	3.430.740		
Total	4.365.809	3.430.740		

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 6 - TRADE RECEIVABLES AND PAYABLES (continued)

The movement of allowance for doubtful trade receivables is as follows:

	2016	2015
Balance at January 1 Period cost Collection	4.365.809 - -	3.430.740
Balance at March 31	4.365.809	3.430.740

As of March 31, 2016 and December 31, 2015 guarantees related to not overdue receivables are as follows:

	31 March 2016	31 December 2015
Guarantee Letters Collateral cheques and notes	251.111.567 60.806.521	243.038.812 60.831.521
Total	311.918.088	303.870.333

## Short term trade payables:

	31 March 2016	31 December 2015
Trade payables (Gübretaş)	269.401.875	336.820.254
Trade payables (Razi)	88.323.895	93.492.706
Payables to NPC (Razi)	72.908.176	78.779.458
Other trade payables	3.890.526	4.581.378
Total	434.524.472	513.673.796

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### **NOTE 7 - OTHER RECEIVABLES AND PAYABLES**

#### Other short term receivables:

	31 March 2016	31 December 2015
\/AT receivebles (Dezi)	70.388.079	67.046.049
VAT receivables (Razi)		67.916.248
Receivables from Non-controlling interests (Razi) (**)	48.829.801	53.210.914
Other various receivables (Tabosan) (*)	35.383.699	34.870.723
Due from personnel	7.576.014	20.930.410
Other various receivables	59.897.308	16.616.689
Other short term receivables	222.074.901	193.544.984

The total amount of capital receivables sourcing from payments made as co-guarantor and (\*) accrued interest receivable as of the report date of the Group is 35.383.699 TL. The Group management have requested from the Bankruptcy Administration as of report date to realize share transfer of Razi shares owned by Tabosan at a rate of 1,31% corresponding to payments at an amount of 5.439.402 EURO made as co-guarantor. Since the aforementioned request was not accepted by the Bankruptcy Administration, the Group went to law and it is decided to pass a cautionary judgment on 27 June 2013 in order to avoid any savings on shares and distribution of 1.31% of Razi shares owned to Tabosan. Share transfer lawsuit brought by the Group to the court was dismissed and appealed by the Group and is still under Supreme Court investigation. The share transfer file brought to the court by the Group has been rejected and appealed by the Group but the decision of the court is approved by the Supreme Court. Therefore the Group has made a request of revision of the decision. The Group shall apply to record the receivable subject to the aforementioned case in the Bankruptcy estate if the case with a share transfer request which was brought to court by the Group to the Bankruptcy Administration is resulted in a negative manner.

Additionally, since the request of the Group regarding the recording of its other receivables sourcing from payments made as a co-guarantor to the bankruptcy estate was dismissed, the Group brought a lawsuit against Bankruptcy Administration regarding the recording of its receivables to the court. Bankruptcy Administration accepted the aforementioned lawsuit and the Court decided to accept the lawsuit regarding recording of receivables following this acceptance declaration in 15 July 2015. Since the accumulated dividend receivables striking to 10,88% shares of Tabosan at Razide reverted to bankruptcy estate, the Bankruptcy Administration has made a payment to the Group at an amount of 25.278.225 TL for its capital receivable. The aforementioned registration acceptance file has been finalized. Balance receivable of the Group, which a registration acceptance decision is made, shall be paid provided that a dividend receivable of Tabosan in Razi arisen and reverted to Bankruptcy Estate. Accrued interest receivable of the Group shall be paid provided that a dividend receivable of Tabosan in Razi arisen and reverted to Bankruptcy Estate following the complete payment of capital receivables of the Bankruptcy Estate.

- (\*\*) The amount is Razi's receivables from non-controlling interests.
- (\*\*\*) As of 31 March 2016, 51.970.444 TL of Group's other various receivables consist of the receivables of Gübretaş regarding VAT returns.

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## NOTE 7 - OTHER RECEIVABLES AND PAYABLES (Continued)

### Other long term receivables:

	31 March 2016	31 December 2015
Deposits & guarantees given Due from personnel (*) Other long term receivables	39.385.468 13.537.304 1.043	41.561.985 13.969.798 -
Other long term receivables	52.923.815	55.531.783

<sup>(\*)</sup> Due from personnel is composed of funds given to Razi employees.

## Other short term payables:

	31 March 2016	31 December 2015
Dividend payables to non-controlling interests Payables from investments accounted by equity method Other payables	341.019.728 24.814.307 13.269.592	5.774.573 25.613.963 13.651.575
Other short term payables	379.103.627	45.040.111

### **NOTE 8 - INVENTORIES**

	31 March 2016	31 December 2015
Raw materials and supplies Finished goods Trade goods Other inventories	222.614.397 137.228.931 217.959.619 37.725.326	258.573.487 213.142.287 445.366.727 41.006.520
Total	615.528.273	958.089.021

Group carried out net realisable value analysis for inventories and regarding to conclusion of this analysis there is no provision for inventory losses in current period. (2015: None).

### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

#### NOTE 9 - PROPERTY, PLANT AND EQUIPMENT

The depreciation cost and amortization of the company is 16.831.839 TL as of 31 March 2016 and 31 March 2015 details are given below;

			31 March 2016
	Gübretaş	Razi	Total
Amortization Cost	3.638.270	13.142.755	16.781.025
Depreciation Cost	50.814	-	50.814
Total	3.689.084	13.142.755	16.831.839

31 March 2016: Out of the total of 16.831.839 TL depreciation and amortization costs; 16.265.776 TL have been included in General Production Costs, 184.156 TL in Sales and Marketing Costs, 381.907 TL in General Management Costs.

			31 March 2015
	Gübretaş	Razi	Total
Amortization Cost Depreciation Cost	1.717.408 21.914	10.232.546	11.949.954 21.914
Depreciation Cost	21.914	-	21.914
Total	1.739.322	10.232.546	11.971.868

<sup>31</sup> March 2015: Out of the total of 11.971.868 TL depreciation and amortization costs; 11.499.239 TL have been included in General Production Costs, 165.310 TL in Sales and Marketing Costs, 307.319 TL in General Management Costs.

### Pledges and Mortgages on Assets

There are no pledges or mortgages on the property, plant and equipment of the company as of the dates 31 March 2016 and 31 December 2015.

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 9 - PROPERTY, PLANT AND EQUIPMENT (Continued)

	Lands and Parcels	Land Improvementa	Buildings	Facility, Machinery and Equipment	Vehicles	Fixtures	Leasehold improvements	Construction in progress	Total
Cost Value									
Opening balance on January 2016	442.159.860	59.045.134	268.218.825	930.988.887	9.418.267	21.331.584	956.608	206.418.175	1.938.537.340
Foreign currency translation differences	(3.966.095)	-	(2.882.639)	(25.344.104)	(169.580)	(401.289)	-	(1.361.880)	(34.125.587)
Additions	-	-	96.313	148.626	56.879	328.554	-	11.007.429	11.637.801
Sales/Cancellations	-	-	-	-	(713.849)	(1.568)	-	-	(715.417)
Transfer from construction in progress	-	432.612	32.501.815	112.443.275	-	-	-	(145.377.702)	-
Closing Balance on 31 March 2016	438.193.765	59.477.746	297.934.314	1.018.236.684	8.591.717	21.257.281	956.608	70.686.022	1.915.334.137
Accrued Depreciation									
Opening balance on January 2016	_	(48.807.274)	(103.344.501)	(612.726.157)	(5.990.380)	(9.680.084)	(80.343)	_	(780.628.739)
Foreign currency translation differences	-	-	1.211.976	16.232.406	133,309	196.125	-	-	17.773.816
Expenses of the period	-	(239.235)	(2.655.621)	(12.998.266)	(481.888)	(377.159)	(28.856)	-	(16.781.025)
Sales/Cancellations	-	-	` -	· -	564.247	1.045	-	-	565.292
Closing Balance on 31 March 2016	-	(49.046.509)	(104.788.146)	(609.492.017)	(5.774.712)	(9.860.073)	(109.199)	-	(779.070.656)
Net Book Value on 31 March 2016	438.193.765	10.431.237	193.146.168	408.744.667	2.817.005	11.397.208	847.409	70.686.022	1.136.263.481

As of 31 March 2016, 5.471.508 TL within construction in progress is capitalized interest and foreign currency exchange difference (31 December 2015 – TL 31.391.356).

# Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 March 2016 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 9 - PROPERTY, PLANT AND EQUIPMENT (Continued)

	Lands and	Land		Facility, Machinery and			Leasehold	Construction	
	Parcels	Improvementa	Buildings	Equipment	Vehicles	Fixtures	improvements	in progress	Total
Cost Value									
Opening balance on January 2015	283.210.320	17.610.534	406.884.136	730.877.173	7.661.994	15.827.781	167.655	253.721.137	1.715.960.730
Foreign currency translation differences	5.278.348	-	4.062.336	46.469.386	377.772	748.170	-	4.839.998	61.776.009
Additions	2.471.754	2.750	1.101.600	86.713	179.267	418.215	65.019	8.971.953	13.297.270
Sales/Cancellations Transfer from construction in progress	- -	208.702	577.662	311.915	(47.068) -	(419.039) -	-	(1.098.280)	(466.108) -
Closing Balance on 31 March 2015	290.960.422	17.821.986	412.625.734	777.745.186	8.171.964	16.575.126	232.674	266.434.808	1.790.567.902
Accrued Depreciation									
Opening balance on January 2015	-	(11.833.908)	(303.222.702)	(482.203.668)	(4.744.306)	(7.017.816)	(33.469)	-	(809.055.869)
Foreign currency translation differences	=	- (400.040)	(2.263.308)	(25.084.606)	(248.802)	(372.299)	(00.007)	-	(27.969.015)
Expenses of the period Sales/Cancellations	-	(166.016) -	(1.697.280)	(9.360.399)	(222.570) 41.670	(475.392) 419.039	(28.297)	-	(11.949.954) 460.709
Closing Balance on 31 March 2015	-	(11.999.924)	(307.183.290)	(516.648.673)	(5.174.008)	(7.446.468)	(61.766)	-	(848.514.129)
Net Book Value on 31 March 2015	290.960.422	5.822.062	105.442.444	261.096.513	2.997.956	9.128.659	170.909	266.434.808	942.053.773

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### **NOTE 10 - INTANGIBLE ASSETS**

#### Rights:

	31 March 2016	31 March 2015
Opening balance on 1 January Purchases	1.020.640 87.240	660.747 -
Closing Balance on 31 March	1.107.880	660.747
Accrued Depreciation:		
Opening balance on 1 January Amortization expenses for current period	(585.724) (50.814)	(380.588) (21.914)
Closing Balance on 31 March	(636.538)	(402.502)
Net Book Value	471.342	258.245
Goodwill:		
	31 March 2016	31 March 2015
Opening balance on 1 January Foreign currency translation differences	168.244.294 (5.903.793)	148.146.765 12.987.242
Balance as of 31 March	162.340.501	161.134.007

## **NOTE 11- COMMITMENTS**

#### Razis' Share Purchase

Regarding to Razis' purchase agreement, all shares of Razi are put in pledge by Iranian Privatization Organisation until Group and other consortium members pay all of debts. Group and consortium members have agreed that they have no right to make any implement or change within period of pledge. Moreover, Group and consortium members gave right to Iran Privatization Organisation for selling or taking over companys' shares without any condition if any contrary to the agreement like abusing companys' rights and harm to collection of its receivables happens, with an unsubmitted notarised letter of attorney. Group and consortium members have no right for changing articles of association of company, transffering and selling assets unless they pay all of debts or have written permission from Iranian Privatization Organization. Group and other consortium members has disclaimed to their rights about chaging on articles of incorporation ,transfering and selling the financial assets of Razi unless having written acknowledgement from Privatization Administration. As of balance sheet date, the Group and other consortium members has paid all debts related to the purchase of shares to Iran Privatization Organisation. Application has been made for removing pledges on shares, relevant process is ongoing as of the date of this report.

#### **Purchasing Commitments**

As of 31 March 2016 Group has USD 108.821.000 accredited purchasing commitment. (31 December 2015: USD 28.971.400).

### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 12 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

### **Short Term Debt Provision:**

	31 March 2016	31 December 2015
Provision for cost expenses Provisions for law suits	77.648.491 1.780.358	66.453.037 1.780.358
Other Short Term Debt Provision	79.428.849	68.233.395

#### Law suit Provision:

	31 March 2016	31 March 2015
As of 1 January Addition / Cancellation	1.780.358	897.864 459.580
As of 31 March	1.780.358	1.357.444

In the current period, total lawsuit amount against the Group is 9.316.051 TL. (2015: 9.207.455 TL). In the current period, Denizciler Birliği Deniz Nakliyatı ve Ticaret Anonim Şirketi has sued against the Group for 7.645.856 TL profit loss. The Group Management has not made any provision for this lawsuit in the added consolidated financial statements according to recieved legal opinion but it has made 1.780.358 TL (2015: 1.780.358 TL) provision for other lawsuits.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## NOTE 12 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Continued)

As from 31 March 2016 and 31 December 2015, the tables related to the Group's tables related to Assurance- Pledge-Hypothecs position are as follows:

31 March 2016		3	1 December 2	015		
		Currency	Amount in		Currency	
	Currency	Amount	TL	Currency	Amount	Amount in TL
APH Given by the Company A. Total amount of APH's given for own legal entity (Assurance) B.Total Amount of APH's given for the Partnership included to full consolidation	TL	8.662.663	8.662.663	TL	9.987.517	9.987.517
(hypethec)  C. APH given for guaranteeing the debts of other 3 <sup>rd</sup> parties for the performance of ordinary businesss activites	USD	33.154.697	93.940.518	USD	34.644.944	100.733.640
D. Total amount of other APH's given				_	_	_
Total amount of APH's given for main partner     Total amount of APH's given for other	-	-	-	-	-	-
group companies not falling into the scope of articles B and C (Assurance) iii. Total amount of APH's given for 3rd	-	-	-	-	-	-
parties not falling in to the scope of article	-	-	102.603.181	-	-	110.721.157

#### **Contingent Liabilities**

The cost of natural gas which took a significant part of production costs of Razi Petrochemical Co. was determined by National Iranian Oil Company (NOIC) at the rate of cubic meter. NOIC is determine the price of natural gas in March of evey year. NOIC was decided to increase the cost of natural gas as far as fifteen times of Razi's original costs in 21 March of 2010 and realize the billing with this price level. Razi has protest this price decision, and did not record the liability worth as 65 Million TL which was formed by the price discrimination as a result of NOIC decision. The price of the natural gas was rearranged in 19 December 2010 and unit price on the basis of cubic meter was increased as far as seven times of Razi's original costs. All of the billing has realize over this price level since 19 December 2010. Special Envoy of Petroleum Affairs of Islamic Rebublic of Iran was decided about price which was rated with 21 March 2010 and 19 December 2010 period at 13 November 2011. So invoices were calculated over 67% of Razi's original costs for mentioned period. Based on this the effect of the increase on the price was recorded in current period but the NOIC has not applied this decision yet and has not started to billing on new price. The group management did not make any additional provision as a result continuation of the process.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 12 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Continued)

Corporate tax declarations of Razi are examined by the tax authority of Islamic Republic of Iran. It is established that exports carried out by Razi are recorded as income exempted from taxation in its tax calculations. The tax authority accrued additional tax expenditure at an amount of 60.000.000 TL for 2012 and 2013 through accepting the aforementioned income subject to taxation and provision is made for the related amount. The company has not made provision for the fine amounting to 6.000.000 TL and appealed against this fine decision. An appeal is also made regarding the original tax at an amount of 15.000.000 TL regarding 2012. Original tax at an amount of 45.000.000 TL regarding 2013 has been paid. A provision is also made for 35.000.000 TL accrued by the auditing authority related to 2014.Razi has not made a provision for 2015 since it has losses from its operations except for export exemption.

The sanctions imposed since 2010 on Iran by United Nations may have an effect on the operations of the subsidiary of the Group. The economic stability of the Iran depends on the measures that will be taken by the government and the outcome of the legal, administrative and political processes. These processes are beyond the control of the companies established in the country. Consequently, the entities operating within Iran must consider risks that may not necessarily be observable in other markets. These consolidated financial statements contain the Group management's estimations on the economic and financial positions of its subsidiaries and affiliates operating in Iran. The future economic situation of Iran might differ from the Group's expectations

Iskenderun Fiscal Directorate ("Treasury") brought a suit in order to hypothecate on behalf of public and cancel land register of property owned by the Group having a surface area of 79.350 m2 located in Hatay, Iskenderun, Sariseki in accordance with the Regulation on Implementation of Coastal Law and its provisions since the Shore Edge Line passes through the aforementioned land. The net book value of the aforementioned property is 117.968.827 TL as of balance sheet date. The Group has appealed against the case in its legal period and requested to re-preparation of expert's report issued towards determining Shore Edge Line which constitutes a base for the aforementioned case. Additionally, the Group has brought a suit for the compensation of property right through considering that the case will result in favour of Treasury. Judicial process is going on as of balance sheet date. The Group Management has not made a provision in its accompanying consolidated financial statements since the legal procedures have not been finalized yet with respect to views of legal advisors and tax experts.

Tabosan Mühendislik İmalat ve Montaj A.Ş. ("Tabosan"), one of the consortium partners of the Group at the acquisition of Razi shares have filed a petition for adjournment of bankruptcy in 2011 but the bankruptcy court rejected the petition and decided on the bankruptcy of Tabosan and formation of a trustee committee to manage the assets of Tabosan. The Group becomes a co-guarantor in the name of Tabosan to Iran Privatization Administration and banks for the finance obtained during the acquisition process of Razi shares. The amounts of 46.994.091 TL which should be paid by Tabosan to banks and Iran Privatization Administration have been paid by the Group in scope of this surety. Receivables rising as a result of these transactions have been accounted in other receivables account. The Group management have not made a provision at this stage yet in the current period related to this receivable, taking hypothecs and deposits transferred to the Group by bank and its right to purchase shares owned by Tabosan at initial purchase price per share in accordance with the protocol concluded during the purchase of Razi shares with Tabosan into consideration In addition, the Group Management has made a request to realize a share transfer of 1,31%, corresponding to a partial payment made for surety from Razi shares owned by Tabosan, to Bankruptcy Administration as of report date.

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## NOTE 12 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Continued)

The Group went to law and it is decided to pass a cautionary judgment on 27 June 2013 in order to avoid any savings on shares and distribution of 1.31% of Razi shares owned to Tabosan. Share transfer lawsuit brought by the Group to the court was dismissed and appealed by the Group and is still under Supreme Court investigation. Additionally, since the request of the Group regarding the recording of its other receivables sourcing from payments made as a co-quarantor to the bankruptcy estate was dismissed, the Group brought a lawsuit against Bankruptcy Administration regarding the recording of its receivables to the court. Bankruptcy Administration accepted the aforementioned lawsuit and the Court decided to accept the lawsuit regarding recording of receivables following this acceptance declaration in 15 July 2015. Since the accumulated dividend receivables striking to 10,88% shares of Tabosan at Razide reverted to bankruptcy estate, the Bankruptcy Administration has made a payment to the Group at an amount of 25.278.225 TL for its capital receivable in 8 July 2015. This receivable acceptance case is finalized. Balance receivable of the Group, which a registration acceptance decision is made, shall be paid provided that a dividend receivable of Tabosan in Razi arisen and reverted to Bankruptcy Estate. Accrued interest receivable of the Group shall be paid provided that a dividend receivable of Tabosan in Razi arisen and reverted to Bankruptcy Estate following the complete payment of capital receivables of the Bankruptcy Estate.

An administrative fine at an amount of 47.026.820 TL, having a judicial remedy and appeal right, was imposed in the framework of Customs law numbered 4458 by the Orta Akdeniz Custom and Trade Region Directorate Mersin Custom Office on October 2, 2015 and notified to the Company. The parties could not come to an agreement in the meeting held with the company representatives on February 10, 2016 upon the invitation of Ministry of Customs and Trade Department of Central Conciliation Commission. The objection appeal is made on February 11, 2016 to Orta Akdeniz Regional Directorate of Ministry of Custom and Trade. The company management has not made any provision in its condensed consolidated financial statements since a cash outflow related to this issue is not expected.

NOTE 13 - REVENUE AND COST OF SALES

Sales	31 March 2016	31 March 2015
Domestic Sales	842.222.172	665.621.625
Foreign Sales	155.182.822	250.076.582
Sales Returns(-)	(491.182)	(255.510)
Sales Discounts(-)	(9.430.424)	(3.441.744)
Other Discounts from Sales(-)	(1.671.753)	(15.463)
Total	985.811.635	911.985.491

# Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

# NOTE 13 - REVENUE AND COST OF SALES (Continued)

Cost of Sales (-)	31 March 2016	31 March 2015
Cost of Good Produced	349.412.975	331.175.899
Change in the Good Inventory	75.913.356	(32.623.312)
-Goods at the beginning of the Period	213.142.287	46.346.717
-Goods at the end of the Period	(137.228.931)	(78.970.030)
Cost of Good Sold	`425.326.331	298.552.587
-Merchandise Inventory at the beginning of the Period	445.366.727	469.424.512
-Purchases	207.123.114	167.408.694
-Merchandise Inventory at the end of the Period	(217.959.619)	(229.494.444)
Cost of merchandise Sold	`434.530.222	407.338.762
Cost of Other Sales	448.326	44.253
Total	860.304.879	705.935.603

## **NOTE 14 - OTHER OPERATING INCOME AND EXPENSES**

Other Operating Income:	1 January- 31 March 2016	1 January- 31 March 2015
Foreign exchange gain from trade receivables Interest Income Credit finance gains from trade receivables Other Income	43.242.109 30.212 3.783.620 5.275.561	91.379.051 1.913.558 3.268.358 6.711.703
Total	52.331.502	103.272.669

Other Operating Expenses:	1 January- 31 March 2016	1 January- 31 March 2015
Foreign exchange loss from trade payables Interest expenses Credit finance loss from trade receivables Other expenses	31.453.559 4.513.810 1.420.981 7.785.696	119.200.010 2.648.409 1.367.801 2.967.307
Total	45.174.046	126.183.527

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### **NOTE 15 - EARNINGS PER SHARE**

Earnings per share stated in the income statement are calculated by dividing the net income to the weighted average number of ordinary shares outstanding during the year.

Companies can increase their share capital by making a pro-rata distribution of shares ("Bonus Shares") to existing shareholders from statutory retained earnings and statutory revaluation surplus. For the purpose of earnings per share computations, the weighted average number of shares in existence during the year has been adjusted in respect of bonus share issues without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and each earlier year.

The weighted average of the shares and profit per share calculations of the company as of 31 March 2016 and 31 March 2015 are as follows.

	1 January- 31 March 2016	1 January- 31 March 2015
Net profit for the period Weighted average number of ordinary shares	30.268.836	32.819.399
outstanding during the year (each 1 kr)	33.400.000.000	33.400.000.000
Earnings per share (kr) (*)	0,091	0,098

<sup>(\*)</sup> The earnings and dividends paid per diluted and basic shares do not differ since the shareholders have equal rights on the shares and there is no preferred share.

At the Ordinary General Meeting on 13 April 2016 approved that date from 29 July 2016 to pay 33.400.000 TL (1 TL nominal value share: Gross 0,1000 TL, Net 0,0850 TL) cash from profit of 2015 year (2015: Gross 0,1500, Net 0,1275 TL)

#### **NOTE 16 - RELATED PARTIES TRANSACTIONS**

## (i) Balances due from related parties

# (a) Trade and other receivables

	31 March 2016	31 December 2015
Main parent		
Türkiye Tarım Kredi Kooperatif Merkez Birliği	77.627.881	125.807.493
Other related parties	9.838.150	10.148.124
Total	87.466.031	135.955.617
Affiliates and other related parties (Short Term)		
Negmar Denizcilik A.Ş.	457.722	228.630
Other related parties	1.901	-
Total	459.623	228.630
Affiliates and other related parties (Long Term)		
Negmar Denizcilik A.Ş.	65.636.276	73.131.945
Other related parties	24.912.142	29.770.939
Total	90.548.418	102.902.884

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## **NOTE 16 - RELATED PARTIES TRANSACTIONS (Continued)**

### (b) Trade payables:

	31 March 2016	31 December 2015
Affiliates and other related parties		
Tarkim Bitki Koruma San. ve Tic. A.Ş.	10.146.940	873.868
Other related parties	1.884.520	2.626.489
Tarnet A.Ş	42.662	206.386
Total	12.074.122	3.706.743

Average maturity of sales to Central Union of Turkish Agricultural Credit Cooperatives are 15 days. Hence there aren't any delays in collection of revenues, there aren't interest rate implemented. Receivables from affiliates and other related parties include deposits and guarantees which is given by the Group for the transportation of Razi's productions.

#### Sales of Goods and Services:

	1 January- 31 March 2016	1 January- 31 March 2015
Main parent		
Türkiye Tarım Kredi Kooperatif Merkez Birliği	521.833.810	385.512.596
Affiliates		
Negmar Denizcilik A.Ş.	481.575	683.788
Tarkim Bitki Koruma San. ve Tic. A.Ş.	21.000	-
Tarnet A.Ş.	-	52.617
Total	522.336.385	386.249.000

### (ii) Transactions with Related Parties

#### **Purchase of Goods and Services:**

	1 January- 31 March 2016	1 January- 31 March 2015
Affiliates Negmar Denizcilik A.Ş.	40.255.006	37.301.740
Tarkim Bitki Koruma San. ve Tic. A.Ş.	14.649.554	229.576
Tarnet A.Ş.	177.051	381.046
Total	55.081.611	37.912.362

<sup>(\*)</sup> Group gets service for logistics and handling from Negmar Denizcilik A.Ş. and its subsidiaries. Service's due payment is 7 days.

### Remuneration of board of directors and executive management:

The total benefits the company has provided to its board of directors and executive management as of 31 March 2015 shown below table:

	31 March 2016		31 March 2015	
	Gübretaş	Razi	Gübretaş	Razi
Short-term employee benefits (*)	429.832	2.101.141	337.267	1.576.016
Total	429.832	2.101.141	337.267	1.576.016

<sup>(\*)</sup>The amount consists of attendence fee paid to Board of Directors.

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 17- FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

Foreign exchange position table of the foreign asset and liabilities of the company in terms of original and Turkish Lira currency units as of 31 March 2016 is as follows;

				31 March 2016
		TL (functional currency)	USD	EURO
1	Trade receivables	141.379.416	42.549.520	6.489.700
2	Monetary financial assets (cash and bank accounts included)	235,231,352	82.522.900	439.814
	Other current assets	11,235,924	448.356	3.106.372
4	Current assets (1+2+3)	387.846.692	125.520.776	10.035.886
	Trade payables '	263.220.676	91.442.489	1.286.595
	Financial liabilities	209.014.426	-	65.152.092
7	Other short term liabilities, net	173.921	61.383	-
8	Short term liabilities (5+6+7)	472.409.023	91.503.872	66.438.687
9	Trade payables	-	-	-
10	Financial liabilities	103.167.209	-	32.158.352
11	Long term liabilities (9+10)	103.167.209	-	32.158.352
12	Total liabilities (8+11)	575.576.232	91.503.872	98.597.039
13	Net Foreign Exchange Asset/ (Liability) Position (4-12)	(187.729.540)	34.016.904	(88.561.154)
14	Monatery Items Net Foreign Exchange Asset/(Liability) (4-12)	(187.729.540)	34.016.904	(88.561.154)

## Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

## NOTE 17- FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

Foreign exchange position table of the foreign asset and liabilities of the company in terms of original and Turkish Lira currency units as of 31 December 2015 is as follows;

			31	December 2015
		TL (functional currency)	USD	EURO
1	Trade receivables	176,457,348	53.010.321	_
2	Monetary financial assets (cash and bank accounts included)	196.357.556	67.294.692	342.496
	Other current assets	8.449.531	568.285	2.139.041
4	Current assets (1+2+3)	381.264.435	120.873.298	2.481.537
	Trade payables	363.300.902	123.483.439	1.340.779
6	Financial liabilities	386.226.351	60.349.446	66.324.994
7	Other short term liabilities, net	210.756	72.479	-
8	Short term liabilities (5+6+7)	749.738.009	183.905.364	67.665.773
9	Trade payables	-	-	-
10	Financial liabilities	119.304.436	-	37.545.455
11	Long term liabilities (9+10)	119.304.436	-	37.545.455
12	Total liabilities (8+11)	869.042.445	183.905.364	105.211.228
13	Net Foreign Exchange Asset/ (Liability) Position (4-12)	(487.778.010)	(63.032.066)	(102.729.691)
14	Monatery Items Net Foreign Exchange Asset/(Liability) (4-12)	(487.778.010)	(63.032.066)	(102.729.691)

#### Gübre Fabrikaları Türk Anonim Şirketi

Notes to the interim condensed consolidated financial statements as of 31 December 2015 (Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

### NOTE 17- FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Continued)

In the years ending on 31 March 2016 and 31 March 2015, in case there is a (+) / (-) 10% change in foreign exchange rates when the other variables are kept fixed according to the net foreign exchange position on the balance sheet of the company, the change on the pre-tax profit is as follows:

		31 March 2016
		Profit/(Loss)
	Appreciation of	Depreciation of foreign
	foreign currency	currency
Change of USD by %10 against TL 1- Assets/liability denominated in USD - net	9,638,350	(9.638.350)
2- The part hedged for USD risk (-)	-	-
3- The impact of TL net profit for the period	9.638.350	(9.638.350)
Change of EUR by %10 against TL		
1- Assets/liability denominated in EUR - net 2- The part hedged for EUR risk (-)	(28.411.304)	28.411.304
3- The impact of TL net profit fort the period	(28.411.304)	28.411.304
	· /	

As explained in Note 2, the Group management has used the rates published by the Foreign Exchange Center ("Center") monitored by Central Bank of Iran Islam Republic. Had the Group used Turkish Lira /Iran Riyal market rate based on expected American Dollar/Iran Riyal market rate and the current Turkish Lira/ American Dollar rate net income would increase by approximately 49 Billion TL and the foreign currency adjustments would increase by 89 Million TL.

		31 March 2015
		Profit/(Loss)
	Appreciation of	Depreciation of
	foreign currency	foreign currency
Change of USD by %10 against TL		
1- Assets/liability denominated in USD - net 2- The part hedged for USD risk (-)	(26.790.707)	26.790.707
3- The impact of TL net profit for the period	(26.790.707)	26.790.707
Change of EUR by %10 against TL	(00 (15 00=)	00 445 005
<ul><li>1- Assets/liability denominated in EUR - net</li><li>2- The part hedged for EUR risk (-)</li></ul>	(32.415.907)	32.415.907
3- The impact of TL net profit fort the period	(32.415.907)	32.415.907
Change of other foreign currency %10 against TL		<b>/=</b> ·
<ul><li>1- Assets/liability denominated in other foreign currency - net</li><li>2- The part hedged for currency risk (-)</li></ul>	546.065 -	(546.065)
3- The impact of TL net profit fort the period	546.065	(546.065)

#### **NOTE 18 - SUBSEQUENT EVENTS**

None.